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horticultural products

Approved by the World Agricultural Outlook Board • USDA

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#### HORTICULTURAL PRODUCTS REVIEW

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#### EXPORT SUMMARY

Final tabulation of U.S. trade data for FY 1982 (October 1981-September 1982) shows the value of U.S. exports of all horticultural products at \$2.85 billion, down \$233 million or 7.6 percent from FY 1981. The downturn in export earnings is largely attributed to poorer performances by almonds and hops, and to a lesser extent avocados, apples, grapes, canned fruit and raisins. Almond exports registered the largest decline of all commodity categories in reaction to weaker unit prices which resulted from last year's abundant harvests in the United States and in other key producing countries. Almond exports in FY 1982 reached only \$248.7 million compared to \$354.8 million in FY 1981. U.S. exporters were, however, successful last year in moving a larger volume of almonds, as well as hops, into export markets. this prevented export earnings from these items from falling further due to soft market prices.

For further information on items in this circular contact the Horticultural and Tropical Products Division, (202) 447-6590. All measures in this report, unless noted otherwise, are metric, one kilogram (kg)=2.2046 pounds, 1 metric ton=2,204.62 pounds, 1 liter=0.2642 gallon, and 1 hectare=2.471 acres.

Export sales to the European Community (EC) during FY 1982 are estimated at \$505.4 million, \$156.8 million less than a year earlier. This represents 67 percent of the total decline in exports to all destinations. Figuring prominently in the reduced demand by EC importers was the persistent strength of the U.S. dollar relative to European currencies. This of course raised the cost and reduced the desirability of U.S. horticultural products to EC importers. U.S. horticultural product exports to the EC were further curtailed by the impact of the continued economic recession in Europe and by the EC's processor subsidy program. The latter proved to be particularly damaging to U.S. exports of canned peaches, fruit cocktail and raisins. Increased competition from other suppliers to the EC was an additional factor, especially on avocados from Israel and on raisins from Turkey.

Notwithstanding the overall value decline in horticultural product exports, some commodity areas did witness improvement over the prior year and certain export markets did maintain their growth pattern. Noteworthy among these were increased sales of canned corn to West Germany, processed potato products to Japan, onions to Japan, and lettuce to Hong Kong. Exports to Canada, our most important market for horticultural products, are placed at \$832 million, close to FY 1981's level. Exports to Japan increased from \$462 million Fy 1981 to \$478 million in FY 1982.

U.S. exports of horticultural products during September 1982 were a disappointing \$206 million—\$43.6 million less than September 1981. Despite the poor ending to FY 1982, exports are expected to improve during the next several months. The initial USDA forecast for horticultural products exports in FY 1983 is \$3.04 billion, \$190 million above FY 1981. Apples may recover some of the ground they lost in Far East markets last year. Orange and lemon exports could improve in response to larger California crops combined with a stronger import demand from Japan, Hong Kong and important European countries. A recovery in almond prices is anticipated as global surplus supplies are worked off, while continued market development effort will help spur U.S. sales of canned corn and processed potato products in Japan, Hong Kong, West Germany and other EC markets.

#### MARKET ACCESS AND OPPORTUNITIES

--On October 21, 1982, Canada clarified its tariff schedule for processed nuts and re-established duty free entry for imports of processed almonds and pistachios. These products had been subject to a 10-percent import duty since 1980. For purposes of the duty elimination, the term processed includes roasted, fried, boiled, ground, salted, seasoned, or otherwise flavored almonds and pistachios.

--The Canadian Government began imposing a surtax on yellow onions imported into Western Canada on October 15. The surtax will remain in effect through December 31, 1982. It applies to yellow onions entering points west of Thunder Bay, Ontario (i.e., west of Lake Superior), and is calculated as the difference between a benchmark price and the f.o.b. price. Benchmark prices, in terms of U.S. dollars per 50 lb. bag, are \$3.52 for November and \$3.93 for December. The surtax is calculated separately for each shipment of onions. The U.S. Government will request compensation under terms of Article XIX of the GATT.

Under Canada's "fast track" import relief system for fruit and vegetables, a surtax may be imposed if the f.o.b. price of imported produce falls below 85 percent of the average price for the last 3 years or below 90 percent of the average price for the past 5 years. The onion surtax was triggered by unusually low prices for Washington, Oregon and Idaho onions.

--Thailand implemented an across-the-board, lO-percent increase in import duties effective October 15, 1982. At the same time, Thailand imposed a ceiling of 60 percent on all import duties. This latter action results in a lowering of the tariff on some processed fruit and vegetables which had been subject to an 80-percent duty. Non-tariff barriers, however, are more of a restraint to trade with Thailand than import duties. Dried fruit and nuts, for example, are treated as luxury items and are imported only under licenses issued by the Ministry of Public Health. Health certificates, and the high cost of import licenses, are other impediments to trade.

--On September 24, 1982, the Brazilian Government prohibited the issuance of import licenses for a long list of products including all fresh and processed vegetables, fruits and tree nuts. Among horticultural products, the only exceptions were hops, table wine and brandy. This new regulation apparently supercedes the 10,000 metric ton tariff quota for apples and pears which is supposed to be in effect from August through December. Seasonal exemptions can be granted for a number of "Christmas items" including dried fruit and tree nuts. These exemptions, however, are being carefully controlled and are reportedly being granted for quantities substantially less than the normal level of imports.

Also, Brazilian importers are now being allowed to open letters of credit immediately only for each importer's first \$100,000 worth of imports per year. After that, letters of credit may not be opened until 180 days after embarkation.

In 1981 the United States exported \$14.2 million worth of horticultural products to Brazil. The highest value items, hops and hop products worth \$7.9 million, along with wines, worth \$105,000, will not be affected by the import license prohibition. Other major U.S. export items in 1981, all covered by the new restrictions, include pears, \$2 million; apples, \$1.7 million; dried fruit, \$715,000; and tree nuts, \$336,000.

--On October 8, the Swedish Government devalued the Swedish krona by 16 percent. The Government of Finland, which had devalued the Finmark by 4.3 percent on October 6, devalued by another 6 percent on October 11. These devaluations are expected to have a negative effect on imports. In 1981 the United States exported \$65 million of horticultural products to Sweden and another \$24 million to Finland.

-- The Government of Finland announced import opening dates for apples--- November 27, 1982-- and for pears-- November 5, 1982.

--Japanese and U.S. government representatives met in Hawaii on October 20 and 21 to discuss Japan's citrus trade policy. The United States is requesting full liberalization for Japanese imports of fresh oranges, orange juice and grapefruit juice. No agreement was reached. A future date for the continuation of these negotiations has not been fixed.

#### MARKET PROMOTION ACTIVITIES

--August was a banner month in Taiwan for the California Cling Peach Advisory Board, an FAS cooperator. Three promotions were conducted at the same time. The Far Eastern Department Stores (7 branches) conduted an "American Living Show" and an "American Food Show" from August 14 to September 3. Special point-of-sale material was created in Chinese and demonstrators were sent to all seven branches to serve samples and introduce recipes for both cling peaches and fruit cocktail. New sales records were set and Far Eastern Stores ended up the promotion period featuring six California brands of cling peaches and seven brands of California fruit cocktail.

The Art Coffee China ran a California Peach Festival in their nine bakeries and two restaurants in Taipei during the same period as the Far Eastern Department Stores ran their promotion. The bakeries featured baked peach items and the restaurants offered peach and fruit cocktail desserts. The final promotion was held by the Hilton Hotel. The entrance to the hotel coffee shop was decorated with California peach and fruit cocktail display material and special table placemats featured 8 peach and fruit cocktail items.

The three simultaneous promotions gave the cooperator a strong image in Taiwan. Several new and interested companies have "surfaced" since this promotion showing their interest in similar type promotions.

--Middle East Food Exhibition. A solo exhibition of U.S. food products for the food trade in the fast growing import markets in the Middle East has been scheduled for Manama, Bahrain, on February 9-10 1983. This exhibition is being arranged by the Foreign Agricultural Service to expand export sales of U.S. food products to the food import trade in Saudi Arabia, Kuwait, United Arab Emirates, Bahrain, Oman and Qatar. The event will be held in the Bahrain Sheraton Hotel. U.S. exporters interested in taking part in this event may obtain Participation Agreement forms from Frank Waddle, Project Leader, Export Promotion Division, Foreign Agricultural Service, Room 4945-South Bldg., U.S. Department of Agriculture, Washington, D.C. 20250.

#### COMMODITY UPDATE

--Heavy rains and wind storms on October 19-20 caused substantial <u>damage to</u> <u>major fruit and vegetable producing areas in eastern Spain</u>. Hardest hit were the citrus crops nearly ready for harvest. Initial assessment of citrus losses exceeds 300,000 metric tons or about 10 percent of the 1982/83 crop. Reportedly, in some producing zones new citrus plantings were wiped out; and many bearing trees were lost after several days under water. Damage estimates to vegetables and other fruit crops exceed \$12 million.

Early 1982/83 season Spanish citrus exports through mid-October are estimated at 20,000 metric tons, up 40 percent over the same period a year earlier. Crop losses, however, may cause some disruption to the orderly movement of citrus shipments in coming months. This will be particularly true for oranges and tangerines which sustained the lion's share of storm losses. U.S. orange exports could benefit, although a significant increase in demand for U.S. lemons is not expected since the Spanish lemon crop was not severely affected by the storm.

--USDA's estimate of Northern Hemisphere apple production for the 1982 season has been revised to 14.2 million tons, up 3 percent from the 13.8 million tons last reported and 29 percent above the 1981 outturn. Larger-than-anticipated crops in West Germany and Yugoslavia necessitated the upward revision.

The Northern Hemisphere's pear crop is now expected to top 3.7 million tons, 4 percent greater than the 3.6 million tons forecast in October but 2 percent short of the 1981 level. Bumper crops in West Germany and Yugoslavia were not sufficient to offset losses caused by inclement weather in most of the other major producing countries.

APPLES AND PEARS: PRODUCTION OF DESSERT AND COOKING VARIETIES
IN SPECIFIED COUNTRIES, ANNUALLY 1981-82 1/

|  | 10         | DELEC .            | DE       | ACC       |
|--|------------|--------------------|----------|-----------|
| Continent and  | 1981       | PPLES :_ 1982 2/ : |          | 1982 2/   |
| Country  | 1701       | 1702 27            | 1,01     | 1702 27   |
|  |            | 1,000 Metr         | ic Tons  |           |
| :  |            |                    |          |           |
| NORTH AMERICA :  | 12.5       |                    |          |           |
| Canada 3/  | 416<br>280 | 464<br>210         | 35<br>31 | 37        |
| Mexico   | 3,512      | 3,836              | 809      | 42<br>711 |
| :  | 2,212      | 2,000              | 000      | /11       |
|  |            |                    |          |           |
| Total:   | 4,208      | 4,510              | 875      | 790       |
|  |            |                    |          |           |
| FUDODE   |            |                    |          |           |
| EUROPE<br>EC   |            |                    |          |           |
| Belgium-Luxembourg 3/:   | 134        | 258                | 58       | 78        |
| Denmark 3/   | 43         | 65                 | 6        | 4         |
| France 47  | 1,468      | 1,852              | 428      | 398       |
| Germany, Fed. Rep. of:   | 773        | 2,256              | 276      | 480       |
| Greece:  | 300        | 254                | 115      | 103       |
| Italy:   | 1,742      | 2,246              | 1,220    | 1,044     |
| Netherlands 3/   | 260        | 375                | 90       | 90        |
| United Kingdom 4/  | 227        | 291                | 49       | 39        |
|  |            |                    |          |           |
| Total  | 4,947      | 7,597              | 2,242    | 2,236     |
| The second secon |            |                    |          | LEVI SI   |
| :  |            |                    |          |           |
| OTHER EUROPE :   | 186        | 707                | 31       | E/        |
| Austria 4/   | 54         | 323<br>40          | 10       | 56<br>8   |
| Spain 4/   | 1,007      | 939                | 520      | 456       |
| Sweden 3/  | 29         | 39                 | 6        | 6         |
| Switzerland 3/ 4/:   | 83         | 130                | 15       | 20        |
| Yugoslavia:  | 505        | 667                | 137      | 169       |
|  |            |                    |          |           |
| Total  | 1 00%      | 0 170              | 710      | 716       |
| Total  | 1,864      | 2,138              | 719      | 715       |
|  |            |                    |          |           |
| Total Europe   | 6,811      | 9,735              | 2,961    | 2,951     |
|  |            |                    |          |           |
| :  |            |                    |          |           |
| Grand Total  | 11,019     | 14,245             | 3,836    | 3,741     |
| :  |            | 1                  |          |           |

<sup>1/</sup> May include cider varieties not reported separately by some countries.
2/ Preliminary. 3/ Commercial Crop. 4/ Excludes cider apples.

SOURCE: Based on official country statistics, U.S. agricultural counselor and attache reports, results of office research, field travel, and related information.

November 1982

Foreign Production Estimates Division, FAS/USDA

--Taiwan's apple production in 1982 is expected to decline for the third consecutive year. Apple losses attributed to Typhoon Andy which hit major orchard areas in central Taiwan during early August 1982 are the primary reason for this year's decline, although apple scab continues as a serious problem. Taiwan's apple output peaked in 1979 at 21,828 metric tons. Production since then has fallen steadily to 19,896, 14,934, and 14,500 tons in 1980, 1981, and 1982, respectively.

Apple growers are now requesting Taiwanese government officials to restrict apple imports in order to bolster sagging producer returns. Taiwan liberalized its apple trade in August 1979. Since that time, domestic apple prices have weakened while apple imports have expanded noticeably. Despite a sharp decline in U.S. apple exports to Taiwan during the 1981/82 season, largely because of quality problems, Taiwan remains the second most important export market for U.S. apples. U.S. fresh apple exports to Taiwan in 1981/82 are estimated at 37,230 tons, 14 percent of total shipments to all destinations. According to official trade data, Taiwanese apple imports were as follows (in metric tons):

| 1978  | 1979   | 1980   | 1981   |
|-------|--------|--------|--------|
| 8,692 | 35,266 | 56,391 | 75,436 |

--The Canadian Agricultural Products Board has been authorized to purchase up to 2 million pounds (907 metric tons) of <u>surplus Ontario sour cherries</u>. The 1982 Ontario crop was estimated at 8,600 tons, about 2,300 tons above average. Negotiated grower prices dropped to 23.5 cents per pound from 55 cents per pound received for processing in 1981. The processed cherries will be stored for later sale to the trade.

--Commerical onion production in 1982 for selected countries totaled an estimated 8.57 million metric tons, 5 percent above last year. The United States and Japan registered the largest increases in production with gains of 23 and 18 percent, respectively. Harvested area increased 13 percent in the United States and 3 percent in Japan. For all selected countries, 1982 harvested area totaled 382,924 hectares, 1 percent above the previous year.

| Country       | 1981  | 1982        |
|---------------|-------|-------------|
|               | 1,000 | Metric Tons |
| United States | 1,589 | 1,953       |
| Japan         | 1,042 | 1,230       |
| Turkey        | 1,090 | 1,200       |
| Spain         | 1,045 | 1,025       |
| Netherlands   | 573   | 601         |
| Mexico        | 513   | 450         |
| Others*       | 2,269 | 2,107       |
| TOTAL         | 8,121 | 8,566       |

<sup>\*</sup> Egypt, Brazil, Greece, Italy and Canada.

SOURCE: Based on official country statistics, U.S. agricultural counselor and attache reports, results of office research, field travel, and related information.

November 1982 Foreign Production Estimates
Division, FAS/USDA

--South Africa avocado production has continued to show tremendous growth as a result of increased tree plantings, an expansion of bearing area and favorable growing conditions over the past decade. The industry has grown at about 20 percent annually. The 1982 avocado crop reached about 20,800 tons, allowing 12,000 tons for export. This was substantially above the poor 1981 levels for production and export of 17,800 and 9,600 tons, respectively. South Africa's avocado outturn for 1983 is expected to reach 26,000 tons with 16,000 tons for export.

Per-capita consumption of avocados in South Africa is still low, estimated at about two avocados per year. With expanding supplies, more emphasis is being directed toward increasing both exports and sales to local markets. France and the United Kingdom are South Africa's primary export markets for avocados. Shipments to these markets account for nearly all of South Africa's avocado exports.

--<u>Italy's 1982 processing tomato</u> crop estimate has been lowered for a second time this year. The new estimate of 2.8 million metric tons is 8 percent below last year's crop. Planted tomato area for 1982 was nearly 3 percent below last year. Lower yields in the two main producing regions of Campania and Emilia Romagna resulted from the prolonged drought followed by frequent rain and hail.

Italian canners generally view the market outlook for canned tomato products in 1982/83 as favorable. A fresh tomato shortage will, however, impose a limitation on this year's processing volume. Demand from European and North African countries remains firm while U.S. importers negotiated numerous purchasing contracts this past summer. U.S. imports of tomato paste and sauce from Italy during the 12-month period ending August 1982 are estimated at 10,289 metric tons, compared to only 271 metric tons a year earlier. U.S. imports of canned tomatoes from Italy during the year ending August 1982 were 35,070 metric tons, 89 percent above the previous year. Roughly one-half of all U.S. imports of canned tomatoes are now supplied by Italy.

--Commercial potato production for 1982 in selected major producing countries, representing approximately two-thirds of total world production, is estimated by USDA at 179.2 million tons, two percent above 1981. The largest increase occurred in the USSR where good summer weather caused production prospects to increase 15 percent above last year. Potato production in the United States was 3 percent above the 1981 level. Japan also experienced improved yields with production up nearly 18 percent from last year's weather reduced crop. The 1982 crop in Poland, hurt by dry summer weather, was nearly 18 percent below the 1981 crop. Production is estimated as follows (in 1,000 metric tons):

|                    | 1981    | 1982    |
|--------------------|---------|---------|
| United States      | 15,358  | 15,875  |
| Canada             | 2,628   | 2,602   |
| European Community | 33,636  | 32,701  |
| Japan              | 3,095   | 3,650   |
| Poland             | 42,562  | 35,000  |
| USSR               | 72,000  | 83,000  |
| Other*             | 6,460   | 6,400   |
| TOTAL              | 175,739 | 179,228 |

<sup>\*</sup> Includes Portugal and Spain.

#### WORLD SITUATION FOR WALNUTS, PISTACHIOS, MACADAMIAS, AND PECANS

<u>Walnuts</u>: Commerical production of walnuts by the major world producers is expected to increase for the third consecutive year. Growing conditions in Jammu and Kashmir were ideal for India's 1982 crop, currently estimated at a record 20,000 tons. France's 1982 harvest is forecast at 30,000 tons—three times the volume of the weather damaged 1981 crop. Although kernal quality is above average, growers harvested a sizeable percentage of small sized nuts. This is particularly true in the Bordeaux area which annually accounts for about 40 percent of France's total output. Production in Turkey is beginning rise again after two successive short crops.

Smaller 1982 crops are forecast for both the United States and Italy. The modest drop in U.S. production can be attributed to heavy rains during harvest and a 2-percent decline in bearing area. More significant, however, is the continuing decline in Italian output. Although a severe summer drought did cause a significant reduction in yields, the long-term trend points to further cutbacks in area. Uprootings of old trees are expected to accelerate as more growers opt for the immediate return on the lumber value of their trees.

COMMERCIAL PRODUCTION: WALNUTS (INSHELL), 1979-82 (1,000 Metric Tons)

|                | 1070  | :   | 1000  | • | 1001  | :    | 10004 |
|----------------|-------|-----|-------|---|-------|------|-------|
| Country :      | 1979  | :   | 1980  | • | 1981  | -    | 1982* |
|                |       |     | 01 0  |   | 10.0  |      |       |
| France:        | 20.3  |     | 21.0  |   | 10.0  |      | 30.0  |
| India:         | 17.0  |     | 18.0  |   | 18.0  |      | 20.0  |
| Italy:         | 16.0  |     | 14.0  |   | 13.0  |      | 11.0  |
| Turkey:        | 9.5   |     | 7.0   |   | 8.0   |      | 9.0   |
| United States: | 188.7 |     | 178.7 |   | 204.1 |      | 199.6 |
| Total          | 251.5 | - 1 | 238.7 |   | 253.1 | Titl | 269.6 |
|                |       |     |       |   |       |      |       |

<sup>\*</sup>Preliminary

SOURCE: Based on official country statistics, U.S. agricultural counselor and attache reports, results of office research, field travel, and related information.

November 1982 Foreign Production Estimates Division, FAS/USDA

U.S. walnut exporters must contend with formidable French competition during 1982/83. Export potential from France has been enhanced considerably this year because of the good crop in the Bordeaux area and a substantial increase in the output of high-quality Grenoble walnuts. The decline in the value of the franc has also helped. Given the more favorable franc/mark exchange rate, French walnut exporters look for increased sales to West Germany. The Spanish market for inshell walnuts, which was lost last year due to the disastrous Perigord crop, should also be a French target in 1982/83.

#### U.S. EXPORT OF WALNUTS CROP YEARS 1979/80-1981/82 1/ (Metric Tons)

| Country of Destination           | 1979/80 | INSHELL<br>: 1980/81 | : 1981/82   | 1979/80  | SHELLED: 1980/81 | : 1981/8 |
|----------------------------------|---------|----------------------|-------------|----------|------------------|----------|
| orth America                     |         |                      |             |          |                  |          |
| Canada                           | : 1,321 | 1,044                | 1,385       | 284      | 302              | 448      |
| Mexico                           | 65      | 67                   | 58          | 21       | 28               | 55       |
| Total                            | 1,386   | 1,111                | 1.443       | 305      | 330              | 503      |
| entral America                   |         |                      |             |          |                  |          |
| Costa Rica                       | 3       |                      |             | 1        |                  | 1        |
| Guatemala                        |         | 4                    | 2           | 3        | 1                | ī        |
| Panama                           | : 27    | 44                   | 47          | 27       | 13               | 10       |
| Other                            | 2       |                      |             | 1        | 1                |          |
| Total                            | 34      | 48                   | 49          | 32       | 15               | 12       |
| aribbean                         | •       |                      |             |          |                  |          |
| Bahamas                          | 4       | 10                   | 12          |          | 1                | 1        |
| Dominican Republic               | : 24    | 32                   | 28          | 19       | 9                | 8        |
| Netherlands Antilles             |         | 5                    | 2           | 21       | 5                | 6        |
| Other                            |         | 3                    | 7 :         |          | 9                | 1        |
| Total                            | 38      | 50                   | 49          | 40       | 24               | 16       |
| outh Omorico                     |         |                      |             |          |                  |          |
| Argentina                        | 370     | 48                   |             | 9        | 13               | 10       |
| Brazil                           |         | 255                  | 183         | 63       | E .              |          |
| Chile                            |         |                      |             |          |                  |          |
| Ecuador                          | : 111   | 154                  | 144         | 9        | 9                |          |
| Uruguay                          |         | 48                   | 23          | 3        | 15               |          |
| Venezuela                        |         | 457                  | 513         | 239      | 295              | 327      |
| Other                            | 8       |                      | 16          | 1 704    | 8                | 770      |
| Total                            | 2,063   | 962                  | 879         | 324      | 348              | 338      |
| uropean Community                | •       |                      |             |          |                  |          |
| Belgium-Luxembourg               | 608     | 564                  | 579         | 5        | 4                | 5        |
| Denmark                          |         | 447                  | 527         | 12       | 41               | 15       |
| France                           |         | 1,377                | 5,588       | 43       | 30               | 135      |
| Germany, West                    |         | 13,822               | 15,725      | 454      | 1,047            | 579      |
| Ireland                          |         |                      | 4 070       |          |                  | 19       |
| Italy                            |         | 6,149                | 4,932       | 5<br>260 | 335<br>157       | 1<br>258 |
| Netherlands                      |         | 1,946<br>351         | 3,272 : 795 | 363      | 136              | 226      |
| Total                            |         | 24.656               | 31,418      | 1.142    | 1,750            | 1.238    |
|                                  |         |                      |             |          |                  |          |
| ther Europe                      |         |                      |             |          |                  |          |
| Austria                          | : 133   | 228                  | 89          | 158      | 261              | 211      |
| Finland                          |         | 33                   | 17          | 16<br>57 | 93               | 22<br>12 |
| Greece                           |         | 360                  | 367         | 14       | 22               | 34       |
| Spain                            |         | 12,147               | 11,789      | 272      | 312              | 392      |
| Sweden                           |         | 382                  | 419         | 37       | 49               | 60       |
| Switzerland                      | 604     | 601                  | 579         | 199      | 189              | 93       |
| Other                            | 11      | 18                   | 97          | 10       | 2                | 37       |
| Total                            | 10,302  | 13,769               | 13,357      | 762      | 928              | 861      |
| ddlo Foot                        |         |                      |             |          |                  |          |
| iddle East<br>Israel             | 355     | 400                  | 444         | 270      | 296              | 367      |
| Jordan                           | 2       | 18                   |             | 1        |                  |          |
| Lebanon                          |         | 91                   | 737         | 81       | 29               | 10       |
| Saudi Arabia                     | 2       | 5                    | 2           | 5        | 50               | 15       |
| Other                            | 2       | 3                    | 49          | 12       | 8                | 4        |
| Total                            | 419     | 517                  | 1.232       | 369      | 383              | 396      |
| - Foot                           |         |                      |             |          |                  |          |
| r East<br>China, Taiwan          | 18      | 10                   | 16          | 70       | 124              | 86       |
| Hong Kong                        |         | 4                    | 6           | 53       | 4                | 28       |
| Japan                            |         | 41                   | 57          | 380      | 346              | 441      |
| Singapore                        |         | 3                    | 2           | 14       | 9                | 10       |
| Other                            |         | 2                    | 57          | 8        | 6                | 101      |
| Total                            | 47      | 60                   | 138         | 525      | 489              | 666      |
|                                  |         |                      |             |          |                  |          |
| rica<br>Canary Islands           |         | 18                   | 20          | 5        | 1                |          |
| Egypt                            |         | 56                   | 81          |          | 2                |          |
| South Africa, Rep                |         | 6                    | 3           | 10       | 5                | 5        |
| Other                            |         |                      | 7 :         | 5        |                  |          |
|                                  | 61      | 80                   | 111 ;       | 20       | 8                | 5        |
| Total                            |         |                      |             |          |                  |          |
|                                  |         |                      |             | 754      | 410              | 507      |
| ustralia and Pacific             |         | 225                  |             |          |                  |          |
| stralia and Pacific<br>Australia | 667     | 775                  | 737         | 354      | 418              | 523      |
| stralia and Pacific Australia    | 4       | 8                    | 11 :        | 4        | 2                | 7        |
| stralia and Pacific              |         |                      |             | 4        |                  |          |

--Denotes not available, unknown or not applicable.

1/ Year Beginning August 1 of first year shown.

NOTE: Totals may not add due to rounding.

The record 1982 French crop will reduce French import requirements, and the increasing value of the dollar will make walnut imports from the United States more costly. Moreover, French walnut prices are expected to decrease by an estimated 20 percent from the preceding season's level due to the tremendous production increase. During the first 10 months of the 1981/82 crop year, total French exports of walnuts were 4,685 tons (inshell). This accounts for less than 60 percent of the export level reached during the comparable 1980/81 period. French exports could reach an estimated 9,500 tons during the 1982/83 season.

Walnut exports from Italy during the 1981/82 season continued the downward trend of recent years. Italian exports during the 1981/82 season are tentatively estimated at 3,200 tons (inshell) down 11 percent from the preceding season. Other EC countries remained Italy's principal markets, despite the continuation of the 14 ECU (\$15) per 100 kilograms export restitution for inshell walnut exports to third countries.

Domestic consumption in Italy is forecast to drop during the 1982/83 season, because of higher prices for both domestic and California walnuts. For this reason, the volume of walnut imports into Italy, the bulk of which came from the United States, are projected to decline during the current marketing season.

Indian walnut exports during the 1982/83 season are expected to remain at the level reached last season. The increased Indian production will be utilized domestically. During the 1981/82 season, exports of Indian walnuts are estimated to have reached 12,500 tons. The principal destinations were the United Kingdom, Middle-Eastern countries, France, and Australia.

To streamline the post-harvest handling and marketing of Indian walnuts, the J&K Horticultural Produce Marketing Corporation, with the financial assistance of the World Bank, has set up a walnut hulling and drying center near Srinagar. Seven additional plants, each with a 500-ton capacity, are likely to be authorized within the next two years. These projects are part of a World Bank grant of \$24 million which is being used to establish walnut and apple processing facilities in India.

Turkish walnut exports are projected to reach 8,000 tons (inshell) during the 1981/82 season, compared with 2,813 tons during the preceding season. The significant increase is mainly the result of additional shipments to Iraq. Iran purchased more than half of total Turkish exports, followed by Syria and other Arab countries. Barring unforseen changes in marketing conditions, total Turkish exports during the next marketing year could be as high as 12,000 tons.

<u>Pistachios</u>: Despite record crops in the United States and Syria, pistachio production in selected countries is forecast to drop to 59,900 tons in 1982. Preliminary estimates indicate the Iranian harvest will fall 46 percent short of the 1981 level because of a severe insect infestation and the natural downswing in the crop cycle. Turkey's output is expected to be only half the record 1981 volume of 20,000 tons. The Greek crop will be down because of heavy rains and excessive humidity. Italian production will be negligible because, in off-years, growers heavily prune trees during the spring in order to obtain a high quality, high yielding crop the following season.

COMMERCIAL PRODUCTION: PISTACHIOS (Inshell) (1,000 Metric Tons)

| Country                                      | 1980                                     | 1981                                     | 1982*                              |
|--|--|--|------------------------------------|
| Greece Iran Italy Syria Turkey United States | 2.5<br>25.0<br>0.4<br>8.0<br>7.0<br>12.2 | 2.3<br>41.5<br>4.5<br>9.2<br>20.0<br>6.6 | 2.2<br>22.5<br>0.2<br>10.0<br>10.0 |
| Total  | 55.1                                     | 84.1                                     | 59.9                               |

\*Preliminary

SOURCE: Based on official country statistics, U.S. agricultural counselor and attache reports, results of office research, field travel, and related information.

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U.S. exports of pistachios during the January-August period of 1982 were 208 tons inshell and 62 tons shelled. The combined earnings of U.S. pistachio exports during the first 8 months of 1982 were \$1.5 million; Mexico took slightly over half that amount. During 1983, the increased domestic availability and the apparent reduction in worldwide supplies may spur U.S. pistachio exports.

Expenditures on U.S. imports of pistachios during 1981 were \$8.1 million, compared with \$3.0 million during 1980. The increase is largely the result of additional arrivals of Iranian inshell pistachios. During 1981, U.S. imports of pistachios totaled 1,426 tons of inshell nuts and 65 tons of shelled nuts. The corresponding volumes for 1980 were 383 tons and 43 tons, respectively. During 1981, Iran supplied 98 percent of the inshell total and Syria provided 77 percent of the shelled total.

Turkish pistachio exports during October 1981-June 1982 were 4,109 tons (inshell basis), more than triple the level reached during the comparable period of the previous season. Approximately 71 percent of Turkish exports during the past season were shelled. The bulk of the inshell Turkish pistachio exports were purchased by the United States.

During the 1982/83 season, Turkish exports are projected to reach 6,000 tons, a 20-percent increase over the 1981/82 level. The projected increase in exports, despite the decline in production, is the result of substantial carryover stocks (4,000 tons) and anticipated favorable prices.

In Greece, domestic consumption accounts for the major portion of pistachio nut production. Imports are negligible. Since 1980 there has been an expansion of Greek exports to West European countries. The quantity exported to Middle Eastern countries has also increased significantly. Greek exports of inshell pistachios were 154 tons during 1981 compared with 59 tons during 1980. Shelled nut exports were 77 tons during 1981, down 33 percent from the previous year.

It is expected that Syria will remain a net importer of pistachios during the next several years. There is a preference for Iranian and Turkish pistachios in Syria and trade sources indicate Turkish pistachios are offered at prices lower than U.S. pistachios. Syrian shelled pistachio nut imports more than doubled during 1981 to 3,079 tons (inshell basis). As a result of the heavy carryover stocks (3,160 tons inshell) and the record 1982 crop, the wholesale price of Iranian and Turkish origin pistachios dropped from approximately \$13.90 per kilogram in September 1981, to approximately \$10.46 per kilogram in September 1982.

During 1981, Italy exported 475 tons of shelled pistachios, a 19-percent increase from the previous year. The principal markets were West Germany (218 tons), Libya (99 tons) and France (77 tons). Italian imports of pistachios are primarily inshell for processing and re-export as shelled nuts. During 1981 Italy imported 162 tons of pistachios, up 62 percent from 1980.

Macadamia Nuts: Major world producers of macadamia nuts are expected to harvest a combined volume of 17,950 tons during the 1982 season, 7 percent greater than the 1981 level. The larger 1982 crops in Australia, Costa Rica, and Guatemala are a direct result of favorable growing conditions, new plantings coming into production, and higher yields from mature orchards. The U.S. harvest—estimated at a record 15,800 tons—reinitiates the upward trend of the past several years which was broken by last season's weather—damaged crop.

COMMERCIAL PRODUCTION: MACADAMIA NUTS (Inshell)
(Metric Tons)

| Country   | 1980 | 1981                                   | 1982*                                  |
|-----------|------|--|--|
| Australia |      | 1,409<br>181<br>61<br>15,132<br>16,783 | 1,700<br>363<br>87<br>15,800<br>17,950 |
| W. 7 * *  |      |  |  |

\*Preliminary

SOURCE: Based on official country statistics, U.S. agricultural counselor and attache reports, results of office research, field travel, and related information.

November 1982 Foreign Production Estimates
Division, FAS/USDA

In Australia, increasingly large macadamia nut crops are putting significant economic pressure on producers and processors. The industry has not yet established sufficient export markets and the domestic market is having difficulty absorbing the volume of production now forthcoming. A sharp decline in price is anticipated. Producers are currently receiving prices in the range of \$1.30-\$1.38 per kilogram for nuts with a kernel recovery of 27-28 percent.

In Costa Rica, all production is channeled through one buyer. The product is utilized primarily for export; local consumption is insignificant. Grower prices are \$0.31 per pound, about double last year's price level. On the export market prices are about \$4.95 per pound, FOB Costa Rica, similar to last year. Costa Rican macadamia exports are expected to reach 27 tons (shelled) during 1982, compared with 11 tons during 1981.

Almost 100 percent of the Guatemalan macadamia nut production is exported to Hawaii for processing. There are no processed Guatemalan macadamia nut exports. As most macadamia nuts are exported as soon they are produced (May through July) there are no stocks left in the country.

Pecans: The world's major commercial producers of pecans are expected to harvest 115,870 tons in 1982, 37 percent below the bumper output of 1981. A significantly smaller crop in the United States accounts for most of the decline—a reflection of drought conditions in Oklahoma and Texas, and the alternate year bearing characteristic of pecans. Poor kernel maturation is expected to lower Mexico's pecan output for the third consecutive year. Because of Mexico's strained financial situation, Rural Development Project (PIDER) funds formerly allocated to the nut industry are now being utilized to promote cultivation of basic foods under the Mexican Food System (SAM). Since PIDER funds are no longer available, it is unlikely than Mexican pecan plantings will expand significantly in the foreseeable future.

In contrast, Australia's small pecan industry continues to expand. Pecan production is primarily geared to domestic market requirements. South Africa's pecan industry also shows strong growth potential.

COMMERCIAL PRODUCTION, PECANS: 1980-82 (Metric Tons)

| Country                                     | 1980    | : 1981                            | : 1982*                          |
|---|---------|-----------------------------------|----------------------------------|
| Australia Mexico South Africa United States | 29,268  | 1,820<br>27,000<br>330<br>153,810 | 1,930<br>18,000<br>410<br>95,530 |
| Total                                       | 114,637 | 182,960                           | 115,870                          |

\*Preliminary

SOURCE: Based on official country statistics, U.S. agricultural counselor and attache reports, results of office research, field travel, and related information.

November 1982 Foreign Production Estimates, FAS/USDA

Earnings from U.S. pecan exports were more than \$9.8 million dollars during 1981, up 34 percent from the 1980 level. Export volume was 1,198 tons of inshell pecans and 1,560 tons of shelled pecans. Much of the 1981 increase is due to additional shipments of both inshell and shelled pecans to Mexico. Canada remained the principal market for U.S. pecan exports, receiving about 45 percent of the combined total. Other important markets were Mexico and the European Community.

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#### CANADA, THE NUMBER ONE EXPORT MARKET FOR U.S. FRUIT AND VEGETABLES

(Part III, Fresh Fruit And Melons 1/)

Canadian imports of fresh fruit and melons have grown steadily during the past dozen years. Although Canada produces a large volume of fruit, the varieties and output are limited because of climatic limitations. Hence, all tropical fruit and a significant portion of domestically grown varieties must be imported to meet consumption needs. Fresh fruit availability in 1980 was 1.9 million tons, of which 58 percent was imported.

Import suppliers, other than the United States, include Mexico, Central America, South Africa, Japan, Chile, New Zealand, Australia and France. The United States, however, is far ahead of any other country in total market share as well as in absolute volume, accounting for two-thirds of all fresh fruit imports. When bananas and plantains are excluded, the U.S. share rises to 88 percent.

CANADA: IMPORTS OF FRESH FRUIT (1,000 metric tons)

| Item :   | Average<br>1970-74      | : | Average<br>1975-79      | : | 1980                    | : | 1981                    |
|--|-------------------------|---|-------------------------|---|-------------------------|---|-------------------------|
| Bananas & plantains.:<br>Citrus<br>Other fruit & melons: | 210.0<br>311.9<br>333.9 |   | 234.0<br>387.0<br>435.6 |   | 245.8<br>404.7<br>460.5 |   | 260.3<br>404.6<br>516.9 |
| Total  | 855.8                   |   | 1,056.6                 |   | 1,111.0                 | 1 | ,181.8                  |

1/ Parts I and II appeared in the August and October issues,
respectively, of the Horticultural Products Review, FHORT 2-82 and

FHORT 4-82.

SOURCE: Official trade of Canada.

Canada imposes no import duties on several fresh fruit items including apples, blueberries, cranberries, grapes of the Vitis Vinifera species (usually of California origin in United States), grapefruit, lemons, limes, oranges and tangerines, nectarines, cantaloupes and other melons. Import duties on some other items destined for fresh market sale are as follows:

| <u>Item</u>                                      | Specified rate per 1b. 1/ | Minimum<br>rate 2/ | Maximum<br>duty period (weeks) |
|--|---------------------------|--------------------|--------------------------------|
| Cherries, sweet Peaches Pears Plums Strawberries | 3.0¢                      | 10.0%              | 8                              |
|  | 3.0¢                      | 12.5%              | 14                             |
|  | 1.5¢                      | 12.5%              | 24                             |
|  | 2.0¢                      | 12.5%              | 12                             |
|  | 3.0¢                      | 10.0%              | 8                              |

<sup>1/</sup> The exchange rate in October, 1982 was C\$1.00=US\$0.815

In the past, access to the Canadian market has not been a problem for U.S. fruit shippers. The Canadian Government, however, is now proposing to establish residue tolerance levels for certain pesticides well below U.S. levels. For example, new, lower tolerance levels for Captan, a fungicide widely used in the United States, may soon be imposed for a dozen items: apples, apricots, blueberries, cherries, cranberries, grapes, peaches, pears, plums, raspberries, strawberries and tomatoes.

CANADA: IMPORTS OF FRESH FRUIT, 1981

| *                               |                | Imports :  | Imports     | from U.S. |
|---------------------------------|----------------|------------|-------------|-----------|
| Fresh Fruits :                  | Quantity :     | Value      | Quantity    | Value     |
| •                               | Metric Tons    | C\$1,000   | Metric Tons | C\$1,000  |
| Apples and Crab Apples          | 108,719        | 55,907     | 94,384      | 43,700    |
| Apricots:                       | 789            | 720        | 789         | 717       |
| Berries, Other:                 | 437            | 338        | 396         | 283       |
| Blueberries:                    | 3,181          | 4,956      | 3,181       | 4,956     |
| Cantaloupes and Muskmelons:     | 44,114         | 20,129     | 38,650      | 16,627    |
| Cherries:                       | 6,299          | 12,226     | 6,282       | 12,176    |
| Cranberries:                    | 3,034          | 3,336      | 3,034       | 3,336     |
| Grapefruit:                     | 80,987         | 27,490     | 78,710      | 26,486    |
| Grapes:                         | 124,912        | 119,217    | 111,534     | 95,791    |
| Lemons                          | 21,574         | 11,882     | 21,253      | 11,585    |
| Melons, Other:                  | 70,202         | 17,500     | 63,979      | 15,585    |
| Nectarines:                     | 22,161         | 17,909     | 21,418      | 16,726    |
| Oranges, Mandarins, Tangerines: | 301,989        | 112,823    | 259,235     | 82,487    |
| Peaches                         | 24,751         | 16,161     | 24,668      | 16,062    |
| Pears:                          | 31,768         | 20,099     | 26,932      | 15,432    |
| Pineapples:                     | 11,693         | 5,098      | 6,599       | 3,384     |
| Plums:                          | 26,142         | 21,187     | 25,569      | 20,256    |
| Strawberries:                   | 17,338         | 21,537     | 17,213      | 21,217    |
| Other Fresh Fruit               | 21,442         | 20,713     | 18,119      | 16,440    |
| Total                           | 921,532        | 509,228    | 821,945     | 423,246   |
| Bananas and Plantains           | 260,254        | 113,038    | 305         | 135       |
| Total Fresh Fruit               | 1,181,786      | 622,266    | 822,250     | 423,381   |
| In 1981 the average exchange ra | te was C\$1.00 | =US\$0.84. |             |           |

SOURCE: Official Trade of Canada.

<sup>2/</sup> Applicable if the specified rate does not reach the minimum level.

U.S.-Canadian <u>apple</u> trade flows in both directions. In most years the United States exports more to Canada than it imports. Canadian apple imports increased steadily during the past 2 decades. In most years the United States supplies about 70 to 80 percent of imports. Principal competitors, as shown in the following table, are France and Southern Hemisphere countries.

CANADA: IMPORTS OF APPLES, 1976-81 (metric tons)

| Origin  | :<br>: 1976                                   | :<br>: 1977                                     | :<br>: 1978                                      | 1979  | 1980  | :<br>: 1981                                |
|---|---|---|--|---|---|--|
| France South Africa New Zealand Chile United States Other | .: 6,306<br>.: 3,192<br>.: 2,029<br>.: 65,727 | 433<br>5,399<br>4,392<br>1,412<br>54,971<br>102 | 4,057<br>5,635<br>3,876<br>2,154<br>58,695<br>71 | 6,751<br>12,225<br>4,168<br>5,081<br>67,811<br>46 | 4,170<br>11,084<br>4,587<br>3,271<br>55,461 | 2,921<br>4,006<br>3,706<br>3,701<br>94,384 |
| Total   | 79,672  | 66,709  | 74,488   | 96,082  | 78,573                                      | 108,719                                    |

SOURCE: Official Trade of Canada

A large proportion of Canadian apple imports from origins other than the United States consist of the Granny Smith variety. Most imports—except for French apples which are marketed mostly in November to January and North Carolina apples which are shipped in August and September—arrive between March and July. Washington State is the leading origin for apple imports from the United States. The exception is the Montreal market where Eastern U.S. apples are equally as popular, especially those from New York and North Carolina.

Canadian imports of Cantaloupes and other melons increased moderately during the past 2 decades. The U.S. share of this market averaged 87 percent in recent years with most of the remainder going to Mexico. Commercial production of melons in Canada is limited to Ontario where growers have been switching to other crops that give higher grower returns. As a result, acreage has steadily declined and imports have grown to supply over 98 percent of total domestic consumption. Generally, in the winter and spring, the Canadian market is supplied by shipments from Mexico and from countries in Central and South America. U.S. melons begin to arrive in May. Watermelons come mostly from Florida and other Southeastern States, although Indiana is also an important origin. California is the largest supplier of cantaloupes and other melons. The Canadian government removed the tariff on cantaloupe imports in 1979.

The erratic nature of Canadian cherry imports is directly related to the size of the Canadian harvest. The domestic cherry crop is important, ranking fifth among Canadian fruit crops in terms of farm value. British Columbia produces about three-fourths of Canadian sweet cherries while Ontario produces ninetenths of the sour cherries. Overall, the production levels of both varieties are about even. In 1980, Canada produced the largest crop of cherries since 1964, a result of new plantings, primarily in British Columbia. Domestic production in 1980 provided 78 percent of total utilization, compared with 69 percent a year earlier. Domestic production, however, supplies less than one-half of fresh consumption requirements.

Fresh imports are supplied almost totally from the United States with the sweet variety comprising over 90 percent. The bulk of imports enter during June and July while domestic marketings begin in July and run into September.

Citrus accounted for 24 percent of the value of Canada's fresh fruit imports in 1981. Orange and tangerine imports grew steadily through the 1960's and early 1970's, but have since leveled off. Canadian import statistics do not distinguish between oranges and tangerines, but unload data for 1980 indicate that 17 percent of orange and tangerine arrivals in that year consisted of tangerines. The United States, according to these data, supplied 93 percent of orange imports and 41 percent of tangerine imports in that year. Most of the competition for the orange market came from South Africa which supplied significant quantities in Toronto, Montreal and Ottawa in June, July and August. About three-quarters of Canada's tangerine imports arrive during November and December. The United States is the dominant supplier in the Eastern half of Canada, although there is significant competition from Moroccan clementines, Mexican tangerines and Japanese satsumas. Japanese satsumas dominate the market in Western Canada.

CANADA: IMPORTS OF ORANGES AND TANGERINES (metric tons)

| Origin   | 1976                     | 1977  | 1978  | 1979   | 1980   | 1981  |
|--|--------------------------|---|---|--|--|---|
| United States  Japan 1/  South Āfrica  Morocco  Other 2/ | 18,200<br>6,446<br>1,685 | 278,440<br>19,190<br>12,724<br>2,385<br>9,854 | 226,920<br>12,014<br>11,820<br>1,169<br>9,334 | 213,437<br>13,205<br>9,069<br>5,962<br>7,446 | 258,429<br>13,853<br>9,297<br>6,415<br>7,435 | 259,235<br>13,988<br>8,248<br>9,535<br>10,983 |
| Total  | 290,974                  | 322,593                                       | 261,257                                       | 249,119                                      | 295,429                                      | 301,989                                       |

1/ Figures for 1976 and 1977 are USDA estimates based upon Japanese export data. 2/ Other countries include Australia, Hong Kong, Mexico, Israel, Spain and Taiwan.

SOURCE: Official Trade of Canada.

The United States supplies over 97 percent of Canadian grapefruit imports. The limited competition comes from South Africa during the summer months and from Mexico in September and October. Canadian grapefruit imports increased gradually during the 1960's but stagnated through the 1970's and early 1980's.

Canadian lemon imports trended gradually upwards over the past 20 years. U.S. fruit dominates the market except for small amounts of South African lemons which arrive in the summer months.

Since 1980 grapes have been the highest value fresh fruit item imported by Canada. Import volumes, however, have increased only slightly since the late 1960's. The U.S. provides about 90 percent of Canadian grape imports. Chile, which ships mostly between February and May, is the other principal supplier. Almost all imports from the United States originate from California, which ships table grapes from June through January. Over half of Canadian grape imports from the United States are destined for wineries which import most of their requirements in September and October.

Most of Canada's domestic grape production is of the labrusca species although production of the vinifera species is growing. In 1980, 95 percent of the Canadian market for table grapes was supplied by imports.

Imports of <u>peaches</u> declined slightly during the early 1970's but picked up when a severe winter in 1978/79 damaged peach trees in British Columbia. In 1979 and 1980, imports made up 40 percent and 32 percent, respectively, of total Canadian consumption. Ontario and British Columbia are the only peach producing regions in Canada with Ontario accounting for 70 percent. The United States has consistently supplied nearly all of Canada's import requirements. Chile provides small amounts during winter months.

Canadian imports of <u>pears</u> fluctuate from year to year in response to the size of the domestic harvest. Nethertheless, imports have climbed steadily since the 1960's. Of all fresh pears imported, about 90 percent come from the United States. Other suppliers are Southern Hemisphere countries which export to Canada during the February-July off-season. Canada's 1979 tariff reform extended the dutiable period for pears from 22 to 24 weeks and the rate of duty was increased from 1.0 cent to 1.5 Canadian cents per pound.

Fresh strawberry imports into Canada doubled between 1970 and 1981. The U.S. share of imports rose to over 99 percent during the past 2 years as competition from Mexico during the winter months all but ceased. In 1980, imports accounted for 81 percent of fresh strawberry marketings in Canada. Domestically grown strawberries are available from late June through August. In order to protect increasing domestic production, the Canadian tariff reform of 1979 extended the period during which a specific import duty is applied from 6 to 8 weeks and increased the duty from 1.6 to 3.0 Canadian cents per pound. In compensation, the duty free period, which formerly ran only from September to March, was extended for the remainder of the year by eliminating the period when a 10-percent ad-valorem duty applied.

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| Commodity   | UQ.  | QUANTITY AND ORIGIN                                      | . NI91  | U.S.                                    | : Commodity :-   | JO.  | QUANTITY AND ORIGIN   | ZI   | U.S.                                       |
|---|--|--|---|---|--|--|---|--|--|
| Year  | U.S. :   | Other  | Total   | Share                                   | Year   | U.S.   | Other   | Total  | Share                                      |
| APPLES: Average 1960-1964 1965-1969 1970-1974       | 17,010<br>21,171<br>36,643<br>60,851               | Metric Tons-<br>6,465<br>5,815<br>8,001<br>15,967        | 23,475<br>26,986<br>44,644<br>76,818                      | Percent<br>72.5<br>78.5<br>82.1<br>79.2 | CRANBERRIES:   | 2,032<br>1,396<br>1,871<br>1,901                               | Metric Tons.<br><br><br>1                                   | 2,032<br>1,396<br>1,871<br>1,902                               | Percent<br>100.0<br>100.0<br>100.0<br>99.9 |
| Annual<br>1976.<br>1977.<br>1978.<br>1979.<br>1980. | 65,728<br>54,971<br>58,695<br>67,811<br>55,461     | 13,944<br>11,738<br>15,793<br>28,271<br>23,112<br>14,335 | 79,672<br>66,709<br>74,488<br>96,082<br>78,573<br>108,719 | 82.5<br>82.4<br>78.8<br>70.6<br>86.8    | Annual<br>1976.<br>1977.<br>1978.<br>1979.<br>1980.            | 2,129<br>1,826<br>2,478<br>1,386<br>2,727<br>3,034             | 4   | 2,129<br>1,826<br>2,478<br>1,390<br>2,727<br>3,034             | 100.0<br>100.0<br>100.0<br>99.7<br>100.0   |
| APRICOTS: Average 1960-1964 1965-1969 1970-1974     | 1,318<br>1,839<br>986<br>815                       | "  | 1,318<br>1,835<br>989<br>815                              | 166.0<br>106.0<br>99.7<br>100.0         | :GRAPES:<br>:AVerage<br>:1960-1964<br>:1965-1969<br>:1970-1974 | 82,796<br>116,039<br>107,215<br>120,838                        | 1,163<br>3,438<br>4,625<br>9,732                            | 83,959<br>115,477<br>111,840<br>130,570                        | 98.6<br>97.1<br>95.9                       |
| Annual<br>1976<br>1977<br>1978<br>1979<br>1980      | 690<br>716<br>902<br>947<br>995                    | 2     5  | 690<br>718<br>902<br>947<br>1,002                         | 100.0<br>99.7<br>100.0<br>100.0<br>99.3 | Annual<br>1976<br>1977<br>1978<br>1979<br>1980                 | 125,801<br>118,334<br>105,529<br>132,622<br>124,693<br>111,534 | 9,768<br>9,294<br>13,605<br>11,892<br>11,512<br>13,378      | 135,569<br>127,628<br>119,134<br>144,514<br>136,205<br>124,912 | 92.8<br>92.7<br>91.8<br>91.5<br>91.5       |
| BLUGEERIES: Average 1960-1564 1965-1969 1970-1974   | 941<br>1,568<br>1,720                              |  | 941<br>1,568<br>1,720                                     | 100.0                                   | GRAPEFRUIT: Average 1560-1564 1965-1965 1970-1974              | 61,003<br>74,318<br>87,069<br>85,692                           | 862<br>1,088<br>1,861<br>1,782                              | 61,865<br>75,406<br>88,930<br>87,474                           | 98.6<br>97.9<br>97.9                       |
| Annual<br>1576<br>1977<br>1978<br>1980              | 2,549<br>1,246<br>1,181<br>1,486<br>2,184<br>3,161 |  | 2,549<br>1,246<br>1,182<br>1,486<br>2,189<br>3,181        | 100.0<br>100.0<br>99.9<br>100.0<br>95.8 | Annual<br>1576<br>1977<br>1976<br>1976<br>1980                 | 93,962<br>78,195<br>92,111<br>79,373<br>86,525                 | 1,720<br>2,129<br>2,038<br>2,290<br>2,132<br>2,132<br>2,277 | 95,682<br>80,324<br>94,209<br>81,663<br>88,657<br>80,987       | 98.2<br>97.3<br>97.7<br>97.2<br>97.6       |
| CHERRIES: Average 1960-1964. 1965-1969. 1975-1974.  | 1,166<br>2,223<br>4,856<br>7,080                   | 0.400  | 1,168<br>2,224<br>4,862<br>7,086                          | 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9   | :LEMONS: :Average :1960-1964 :1965-1969 :1970-1974             | 14,647<br>15,495<br>16,551<br>19,443                           | 127<br>0<br>69<br>356                                       | 14,774<br>15,495<br>16,620<br>19,800                           | 99.1<br>160.0<br>99.6<br>98.2              |
| Annual<br>1976.<br>1977.<br>1978.<br>1979.<br>1980. | 9,372<br>5,797<br>6,366<br>8,753<br>5,610<br>6,282 | 1001119  | 9,376<br>5,607<br>6,367<br>8,753<br>5,629<br>6,299        | 99.9<br>99.8<br>100.0<br>99.6           | Annual<br>1976.<br>1977.<br>1978.<br>1980.                     | 18,662<br>18,960<br>20,723<br>20,003<br>19,509<br>21,253       | 238<br>6<br>221<br>1,126<br>1,070                           | 18,900<br>18,966<br>20,944<br>21,129<br>20,579<br>21,574       | 89 89 89 89 89 89 89 89 89 89 89 89 89 8   |
| Denotes not available, unknown,                     | ilable, unkr                                       | 2  | or not applicable.  |   |  |  |   |  |  |

SOURCE: Calculated from Official Trade of Canada

| QUANTITY AND ORIGIN : U.S. | Total         | 2,437 2,998 18.7 1,638 2,625 37.6 2,145 4,352 50.7 3,569 8,792 59.4 | 3,738       7,669       51.3         3,571       8,182       56.4         3,968       10,936       63.7         4,191       10,001       58.1         4,810       10,180       52.8         5,094       11,693       56.4 | 72 6,648 98.9<br>117 9,634 98.8<br>101 14,187 99.3<br>324 20,090 98.4 | 268 18,511 98.6<br>325 21,805 98.5<br>495 21,006 97.6<br>402 23,168 98.3<br>455 20,942 97.8<br>573 26,142 97.8 | 9 9,629 99.9<br>222 7,710 97.1<br>797 10,844 92.7<br>486 14,281 96.6 | 586 13,846 95.8<br>339 14,465 97.7<br>474 15,498 96.9<br>378 15,454 97.6<br>144 15,467 99.1<br>125 17,338 99.3 |
|----------------------------|---------------|---|---|---|--|--|--|
|                            | U.S.          | 561<br>987<br>2,207<br>5,223  | 3,931<br>4,611<br>6,968<br>5,810<br>5,370<br>6,599  | 6,576<br>9,517<br>14,086<br>19,766                                    | 18,243<br>21,480<br>20,511<br>22,766<br>20,487<br>25,569   | 9,620<br>7,488<br>10,047<br>13,795                                   | 13,260<br>14,126<br>15,024<br>15,076<br>15,323<br>17,213   |
| : Commodity :              | ano :         | PINEAPPLES: Average 1960-1964 1965-1969 1970-1974                   | Annual<br>1976.<br>1977.<br>1978.<br>1979.  | PLUMS: Average 1960-1964 1965-1969                                    | Annual<br>1976.<br>1977.<br>1978.<br>1979.   | STRAWBERRIES: Average 1960-1964 1965-1969                            | Annual<br>1976.<br>1977.<br>1978.<br>1979.<br>1980.  |
| U.S.                       | Share         | 31.0<br>98.7<br>99.1  | 96.8<br>97.1<br>97.0<br>96.2  | 72.3<br>75.8<br>79.1<br>85.8  | 88 886 986 986 986 986 986 986 986 986 9   | 9999<br>8878   | 98.88<br>98.33<br>99.1<br>7.99   |
| <br>VID                    | Total         | 4,489<br>3,331<br>8,189<br>16,553                                   | 16,851<br>16,540<br>17,161<br>19,341<br>21,253<br>22,161  | 169,146<br>188,577<br>206,317<br>271,998                              | 290,974<br>322,593<br>261,257<br>249,119<br>295,429<br>301,989   | 15,420<br>17,695<br>14,020<br>17,125                                 | 18,033<br>16,200<br>16,254<br>22,279<br>19,904<br>24,751   |
| QUANTITY AND ORIGIN        | Other         | 3,097<br>42<br>70<br>518  | 537<br>418<br>903<br>580<br>805<br>743  | 46,854<br>45,544<br>43,039<br>38,550                                  | 38,230<br>44,149<br>34,327<br>35,682<br>37,000<br>42,754   | 28<br>31<br>36<br>206  | 217<br>268<br>324<br>142<br>176<br>83  |
| QUAN                       | U.S.          | 1,392<br>3,289<br>8,119<br>16,035                                   | 16,314<br>16,122<br>16,258<br>18,761<br>20,448<br>21,418  | 122,292<br>143,033<br>163,278<br>233,448                              | 252,744<br>278,444<br>226,530<br>213,437<br>258,429<br>259,235   | 15,392<br>17,664<br>13,984<br>16,919                                 | 17,816<br>15,932<br>15,930<br>22,137<br>19,728<br>24,668   |
| Commodity                  | and<br>Year : | NECTARINES: Average 1560-1964                                       | Annual<br>1976<br>1977<br>1978<br>1980  | ORANGES AND TANGERINES: Average 1960-1964 1965-1969                   | Annual<br>1976.<br>1977.<br>1978.<br>1979.   | PEACHES: Average 1960-1964 1965-1969 1970-1974                       | Annual<br>1976<br>1977<br>1978<br>1979<br>1980   |

SOURCE: Calculated from Official Trade of Canada

CANADA: IMPORTS OF SELECTED FRESH FRUIT

| U.S.<br>Market<br>Share<br>Percent       | 79.0<br>78.9<br>82.8<br>82.4                   | 81.9<br>80.5<br>83.5<br>83.5<br>87.6<br>87.6             |  |  |
|--|--|--|--|--|
| IN                                       | 17,214<br>21,465<br>28,154<br>35,465           | 33,142<br>35,430<br>38,430<br>39,456<br>41,725<br>44,114 |  |  |
| QUANTITY AND GRIGIN : Other :Metric Tons | 3,618<br>4,527<br>4,830<br>6,238               | 5,991<br>6,905<br>6,405<br>6,630<br>6,979<br>5,464       |  |  |
|  | 13,596<br>16,938<br>23,324<br>29,227           | 27,151<br>28,525<br>32,478<br>32,826<br>34,746<br>38,650 |  |  |
| Commodity and Year Year                  | CANTALOUPES AND MUSK MELONS: Average 1960–1964 | Annual<br>1976<br>1977<br>1979                           |  |  |
| U.S.<br>Market<br>Share<br>Percent       | 93.8<br>88.4<br>84.1                           | 90.8<br>87.8<br>91.9<br>84.2<br>84.2                     | 90.2   | 92.7<br>90.6<br>79.4<br>88.0<br>85.3   |
| Total                                    | 10,801<br>15,212<br>20,298<br>24,969           | 29,442<br>23,004<br>21,690<br>26,974<br>24,393<br>31,768 | 54,515<br>62,910<br>64,626                       | 64,472<br>56,740<br>80,262<br>54,726<br>63,088<br>70,202   |
| QUANTITY AND ORIGIN : Other :Metric Tons | 668<br>1,772<br>3,235<br>2,331                 | 2,699<br>1,982<br>2,644<br>2,194<br>3,846<br>4,836       | 4,532<br>6,142<br>7,273                          | 59,761 4,711 64,477<br>51,388 5,352 56,744<br>63,712 16,550 80,26<br>6,562 54,722<br>63,979 9,259 63,083<br>63,979 6,223 70,203<br>available, unknown, or not applicable |
| U.S.                                     | 10,133<br>13,440<br>17,063<br>22,638           | 26,743<br>21,022<br>19,046<br>24,780<br>20,547<br>26,932 | 49,983<br>56,768<br>57,353                       | 59,761<br>51,388<br>63,712<br>48,164<br>53,829<br>63,979   |
| Commodity and Year                       | PEARS: Average 1960-1964 1965-1969             | Annual<br>1976.<br>1977.<br>1978.<br>1979.               | MELONS, OTHER: FRESH Average 1960-1964 1965-1969 | Annual<br>1976.<br>1977.<br>1978.<br>1980.<br>1981.  |

SOURCE: Calculated from Official Trade of Canada

#### HORTICULTURAL MARKETS

#### MALAYSIA OFFERS PROMISE FOR U.S. EXPORTS

A stable government emphasizing national development, a broad export base, and a strong economic growth record point to bright prospects in Malaysia for expanding sales of U.S. horticultural products. In 1981, this country of 13.9 million people purchased directly from the United States \$13.6 million of horticultural products, 40 percent more than a year earlier. Substantial quantities were also imported indirectly through Singapore.

Almost half of the U.S. exports consisted of three fresh fruits—apples, oranges, and grapes. Malaysians have a healthy appetite for fresh produce which is marketed mainly by hawkers. In 1981 Malaysia imported 21,000 metric tons of apples, almost 2,000 tons of table grapes, 11,000 tons of pears, 881 tons of plums, and 18,000 tons of oranges. The United States supplied over half of these oranges, almost 30 percent of the apples, 17 percent of the plums, and almost two-thirds of the table grapes. Australia is our principal competitior for most of these products.

Certain processed items have also become significant on the Malaysian market, including citrus juices, prunes, raisins, canned corn, and certain canned fruits. The market for juices is very competitive, but the United States has managed to become a major supplier of orange juice in bulk containers for remanufacture. The United States has supplied 60-70 percent of the raisin market as well as a significant amount of prunes. Most competition in dried fruit is from Iraq (dates), the Peoples Republic of China, and Australia.

Corn is the leading canned vegetable exported from the United States to Malaysia because most other types of U.S. canned vegetables cannot compete price-wise with supplies from local or nearby producers. A significant portion of imports are Oriental-style vegetables used in Chinese cooking. U.S. exports of canned fruits, led by fruit cocktail, face strong competition from Australian exports, and inexpensive pineapple packed in Malaysia.

Malaysia's import duty for most fresh fruit including apples, grapes, plums, and citrus is 14 U.S. cents per pound. Avocadoes have a 9 cent a pound duty. Potatoes, onions, and garlic enter duty free. Other fresh vegetables are dutiable at 5 cents per pound. Import duties on canned vegetables, most canned fruit, and citrus juices are 25 percent ad valorem. Raisin and prunes are dutiable at 14 cents and 28 cents per pound respectively. Products imported directly into Malaysia, instead of being transhipped through Singapore, are eligible for a 10 percent rebate of the duty. This is to encourage more direct shipments.

Singapore is a major transit point for goods destined for East and West Malaysia. However, importers in West Malaysia are finding it more and more advantageous to off-load full containers directly at Port Kelang and Penang because of the increasing cost of transporting containers from Singapore by road and because of the duty rebate.

U.S. HORTICULTURAL EXPORTS TO MALAYSIA

| Commodity                                    | 1980            | 1981            | 1980                       | 1981                       |
|--|-----------------|-----------------|----------------------------|----------------------------|
| :  | Metric          | Tons            | \$1,0                      | 00                         |
| Fresh Fruit                                  | 8,639           | 12,107          | 4,208                      | 6,725                      |
|  | 3,357           | 4,783           | 1,836                      | 2,773                      |
|  | 148             | 420             | 122                        | 420                        |
|  | 11              | 74              | 19                         | 90                         |
|  | 5,065           | 6,706           | 2,198                      | 3,353                      |
| Dried fruit                                  | 798             | 943             | 1,364                      | 1,660                      |
|  | 253             | 308             | 393                        | 436                        |
|  | 518             | 593             | 916                        | 1,119                      |
| Frozen fruit                                 | 9               | 22              | 11                         | 25                         |
| Canned fruit                                 | 262             | 488             | 261                        | 535                        |
|  | 136             | 175             | 123                        | 193                        |
|  | 64              | 108             | 52                         | 97                         |
| Fruit juices 1/                              | 1,107           | 1,085           | 1,466                      | 1,568                      |
|  | 1,077           | 1,049           | 1,436                      | 1,485                      |
|  | 30              | 36              | 30                         | 83                         |
| Fresh or chilled vegetables:                 | 441             | 7               | 80                         | 3                          |
| Dehydrated vegetables:                       | 22              | 12              | 55                         | 24                         |
| Frozen vegetables                            | 242             | 430             | 154                        | 295                        |
|  | 195             | 305             | 117                        | 188                        |
| Canned vegetables                            | 788             | 734             | 502                        | 644                        |
|  | 740             | 537             | 443                        | 450                        |
| Tree nuts                                    | 59              | 74              | 247                        | 290                        |
|  | 38              | 58              | 172                        | 223                        |
| Other Hop extract Soups Potato chips, sticks | 20<br>284<br>59 | 28<br>251<br>52 | 1,384<br>134<br>280<br>173 | 1,819<br>425<br>248<br>180 |
| Grand Total                                  |                 | such titler     | 9,732                      | 13,588                     |

<sup>1/</sup> Volume in 1,000 gallons

Source: U.S. Department of Commerce

| COMPOSITY COUNTY   COMPOSITY   | SELECTED BOXILCULTURAL PRODUCTS : QUANTITY OF U.S. EXPORTS.  | TURAL PRODUCTS | PERMER 1982, 1 | ITH COMPARISON   |           | CHANGE                | SELECTED RORTICULI                            | CULTURAL PRODUCTS : QUANTITY OF U.S. | TITY OF U. | S. EXPORTS. |        |            |
|--|--|----------------|----------------|------------------|-----------|-----------------------|---|--------------------------------------|------------|-------------|--------|------------|
|  | 11 00 11 01  | SEPTE.         |                | SE ASON-<br>1981 | JER<br>12 | SEP SEP SEP           |   | SEPTEMBER                            |            |             |        | 190        |
|  |  |                | 1              |                  |           | 0<br>2<br>4<br>6<br>6 |   |                                      | i          |             |        | 20         |
|  | INGES. FRESH (NOV 1)   |                | THE METERS     | -                |           |                       | APPLES. FRESH JULY I                          | W )( III                             | C TONS     |             | 3 : .  | E R C      |
|  | OTAL EC-TEN.   |                | 20067          | 27,749           | -         | -100                  | CANADA.                                       | 1.288                                |            | 14.         |        |            |
|  | DENMARK  |                |                | 70344            |           | -100                  | GARECE CE                                     |                                      |            |             |        | -100       |
|  | FRANCE   |                | -              | 39484            | 626       |                       | NETHERLANDS                                   | 151                                  |            |             |        |            |
|  | ITALY  |                |                | 269              |           |                       | UNITED KINGDOM                                | 1,016                                |            |             |        |            |
|  | NETHERLANDS  |                | •              | 11,459           |           | 1                     | MORHAY  | *                                    |            |             |        |            |
| Control Cont   | THER EUROPE  |                | 0              | *90 *0           |           | 0                     | OTMER   | 253                                  |            |             |        | 00.1       |
| Comparison   Com   | NOKEAY   | •              | :              | 658              |           | :                     | LATIN AMFRICALLERS                            | 1,541                                |            |             |        |            |
|  | OVE UE None and one  |                |                | 29 263           |           |                       | BERMUDA AND CARIBBEAN                         | 331                                  |            |             |        | an.        |
|  | TAL EUROPE   |                |                | 30,656           |           | -100                  | HONG KONG                                     | 520                                  |            |             |        |            |
| 10   10   10   10   10   10   10   10  | TIN AMERICA  |                |                |                  |           | -100                  | HORLD TOTAL DESCRIPTIONS                      | 14.881                               |            |             | 37 -15 | 0 10       |
| 10   10   10   10   10   10   10   10  | NG KONGAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA  |                |                |                  |           | - 9 6                 |   |                                      |            |             |        |            |
| 100    | PAN C  |                |                |                  |           | +345                  | PEARS, FRESH (JULY 1)                         |                                      |            |             |        |            |
| 10   10   10   10   10   10   10   10  | MER COUNTRIES  |                |                |                  |           | 69-                   | TOTAL ECHTEN                                  | Z+665 Z+                             | 2          | - 4         |        |            |
| 10   10   10   10   10   10   10   10  | יייייייייייייייייייייייייייייייייייייי   |                |                |                  | ,         | 70-                   | NETHERLANDS                                   | •                                    | -          | -           | 1      |            |
| 10   10   10   10   10   10   10   10  | ADOS. FRESH (NOV 13  |                |                |                  |           |                       | UNITED KINGDOM                                |                                      |            |             | -700   |            |
| 10   |  |                | 0 0            |                  |           | •                     | OTTER   |                                      | 04         | ı           | 3      |            |
| 1.00   | 10 Fe e e e e e e e e e e e e e e e e e e  |                | 218            | 10.077           |           |                       | TOTAL EUROPE                                  |                                      |            |             |        |            |
| 17   | BELGIUM-LUX  |                |                | 376              |           | 0 1                   | LATIN AMERICA                                 | 19143                                |            | 1,          |        |            |
| 1  | DENMARK  |                | •              |                  |           | :                     | BERMUD AND CARIBBEAN.                         | er) e                                |            |             |        |            |
| 1,   | FRANCE   |                | 10             |                  |           | -89                   | MONG RONGSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSS | 10                                   |            |             |        |            |
| 1,   | GERMANY FED. REP   |                | -              |                  |           | 0                     | WORLD TOTAL                                   | 3,859 3,                             | 080        |             |        |            |
| 1  | TALY TALY  |                |                |                  |           | ! !                   |   |                                      |            |             |        |            |
| 17.   11.    | NETHERLANDS  |                | 7              | 893              |           | +164                  | GRAPES, FRESH (JUNE 1)                        |                                      |            |             |        |            |
| 10   10   10   10   10   10   10   10  | UNITED KINGDOM   |                | 101            | 1,858            |           | -45                   |   | 37+669                               |            |             |        |            |
| 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,   | HER EUROPE   |                |                |                  |           |                       | GERMANY OFFU. REPARENCE                       | n en                                 |            |             |        |            |
| 13   11,14     | ONE UE Nove o co c  |                |                | * 96             |           | 0011                  | NETHERLANDS                                   | •                                    | 8 0 0      | 1           |        |            |
| 1.0    | TAL FURDPE DE  |                | 119            |                  | 3.        | -58                   | UNITED KINGDOM                                |                                      | •          | 32 =        |        |            |
| 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,   | TIN AMERICA  |                | 13             |                  | 1.        | -97                   | OTHER EUROPE                                  | •                                    |            |             |        |            |
| 1.5    | RHUDA AND CAKIBBEAN  |                | •              |                  |           |                       | TOTAL FIRSTON                                 | • 4                                  |            |             |        |            |
| 1.00      | NG KONG  |                | -              |                  |           |                       | LATIN AMERICA                                 | 398                                  |            |             |        |            |
| 1.5    | TANCOLOGICA CONTRACTOR |                | 2 1            |                  |           | -100                  | BERMUDA AND CAKIBBEAN                         | 99                                   |            |             |        |            |
| 1.059  | RLD TOTAL  |                | 367            |                  |           | -60                   | HONG KONG                                     | 1,233                                |            |             |        |            |
| 24208 3,008 22420 3,008 0.35 0.35 0.00t0 TOTALLISCO  |  |                |                |                  |           |                       |   | 0 0 0 0                              |            |             |        |            |
| 1,000   1,00   | EFRUIT, FRESH (SEPT 1)   |                |                |                  |           | i                     | MORE D TOTAL CONTRACTOR                       | 1905                                 |            |             |        | > 0        |
| 19.7 2   | National State of the State of  |                | 30008          |                  |           | 4179                  |   |                                      |            |             |        |            |
| 1,0   2,0   1,0   2,0    | BELGIUM-LUX  |                |                |                  |           | +91                   |   |                                      |            |             |        |            |
| 12   | FRANCE   |                | 2,879          |                  |           | +182                  | CANADA OR LED CORET. A)                       | ace                                  | 424        |             |        |            |
| 1,692   1,907   1,90   | GERMANY, FED. REP  |                | 120            |                  |           | * * *                 | TOTAL EC-TENsossossossos                      | 20534                                | 946        | 1.          |        |            |
| 1.6    | NEITHENLANDS   |                | TOPAT          |                  | 19001     | 007+                  | BELGIUM-LUX                                   | 56                                   | 17         |             |        |            |
| 1,695   4,821   1,695   4,821   1,695   4,821   1,695   1,933   1,965   1,96   | TOUR FIRST PARTY OF THE PARTY O |                | ,              |                  |           |                       | DENMARKSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSS   | 640                                  | 210        |             |        |            |
| 1.695  | SWEDENessessessessessessessessessessessessess  |                | 95             |                  |           |                       | CHORANA MID DES                               | 30.9                                 | 17         |             |        |            |
| 16 5 6 8 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   | OTHER  |                | •              |                  |           | -                     |   | n vi                                 | 7.0        |             |        |            |
| 1, 73   6, 46   1, 71   6, 96   1, 97   1, 9   | TAL EUROPE   |                | 4,821          |                  | •         | +184                  | IRELANDoccessesses                            | . P.                                 |            |             |        |            |
| 1973 6,961 1,731 6,961 1,732 0.0 NITHER LUNDOM   | TIN AMERICA  |                | * *            |                  |           | -100                  | I TALY  | 1,033                                | 065        | 1.          |        |            |
| 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731 6,961 1,731  | RAUDA AND CARIBBEAN  |                | W 4            |                  |           | 136                   | NETHERLANDSavascoocco                         | **                                   | 50         |             |        | 5 +15      |
| 5.706 14.838 5.706 14.838 160 -100   |  |                | 146.4          |                  | 4         | +302                  | UNITED KINGDOM                                | 350                                  | 305        |             |        |            |
| 5,706 14,838 5,706 14,838 si60 +60   | THE CONTRACTOR OF THE PROPERTY |                |                |                  |           | -100                  | OTHER EUROPE                                  | ,                                    |            |             |        |            |
| 1,362 428 2,429 999 -69 -59 OTHER CANNON CANTAGE STATE | RLD TOTAL  |                | 14,838         |                  | 14.       | +160                  | NODIAN  | N O                                  | 937        |             |        | <b>~</b> : |
| 19.362 428 29.429 999 -69 -69 -69 -70 THER CANAGES STATE OF STATE  |  |                |                |                  |           |                       |   | 236                                  | 266        |             |        | e e        |
| 19362 428 29429 999 -59 -69 -69 -69 100 100 100 100 100 100 100 100 100 10   | NS. FRESH (AUG 1)  |                |                |                  |           | ,                     | OTHER   |                                      | 357        |             |        | 20         |
| 257 100 -100   LATIN AMERICA 312   86 312   86 312   86 312   86 312   86 312   86 312   86 312   86 312   86 312   86 312   86 312   86 312   86 312   86 312   86 312   86 312   86 313   86 31         | NADA   | 19362          | 428            | 62462            |           | 1300                  | TOTAL EUROPE                                  | 34                                   | 868        | 354 30      |        | . ~        |
| 5.6 10.46.8 10.0 -10.0 HONG MONG-A 20 113 39 113   | CAL EL-TENessessessesses   | 100            |                | 500              |           | 000                   | LATIN AMERICA                                 |                                      | 86         | 312         |        |            |
| 15 15 100 JAPAN 20 816 586 816 5616 5616 5616 5616 5616 56   | SERMANY FED REPAIR   | 508            | 1              | 1.468            |           | -100                  | BERNUDA AND CARIBBEAN                         |                                      | 113        |             |        | 3 +19      |
| 15 15 100 -100 07HFR COUNTRIES   | MER EUROPE   |                |                |                  |           |                       | MUNG RUNGSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSS |                                      | a0 .       |             |        |            |
| 76 1,603 100 4,004 5,919 6,941 5,941 5,9         | NORWAY   | 15             | -              | 15               | 1         |                       | DIATE TOUNTETEE                               |                                      | 816        | ٠           |        |            |
| 629 1,603 100 -100<br>7  | SWEDEN   | 16             | -              | 91               | -         |                       | WORLD TOTAL DESCRIPTION                       | 1.9                                  | 010        | 819 61      |        |            |
| 629 10603 100<br>71 12 12 1581<br>7 375 602 701 15<br>5,199 4,324 13,465 9,823 -17<br>7,636 5,147 17,971 11,563 -33  | OTHER  |                | *              | •                |           |                       |   |                                      |            |             |        |            |
| AMERICA  | TAL EUROPE   | 629            | 1 :            | 1,603            |           | -100                  |   |                                      |            |             |        |            |
| COUNTRIES  | TIN AMERICASSOSSOSSOSSOSSOSSOSSOSSOSSOSSOSSOSSOSSO   | 11             | 12             | 142              |           | 1 00                  |   |                                      |            |             |        |            |
| COUNTRIES  | ME KONG CANIDOCANO   | 350            | 175            | 602              |           |                       |   |                                      |            |             |        |            |
| COUNTRIES  | NA CAROLINA  | 50.199         | 40.324         | 130165           | 9.        | -17                   |   |                                      |            |             |        |            |
| TOTAL  | HER COUNTRIES  |                | -              |                  |           | -90                   |   |                                      |            |             |        |            |
|  | RLD TOTAL  | 7,636          | 5,147          |                  |           | -33 -36               |   |                                      |            |             |        |            |
| 新学師  |  |                |                |                  |           |                       |   |                                      |            |             |        |            |
|  |  |                |                |                  |           |                       |   |                                      |            |             |        |            |

| Comparison   Com   | COMMODITY/COUNTRY | N-SEPTEMBE | SEASON- S | 89 E8       | FROM 1981 | COMMODITY                     | SEPTEMBER AMI SEASON-SEPTEMBER 1982, MITH COMPANISONS  COUNTRY SEPTEMBER SEASON SEPTEMBER 1981 1981 1981 1 | WITH COMPARISON  SEASON- 1981 | SEPTEMBER<br>1982 | CHANGE<br>FROM 1981 |
|--|-------------------|------------|-----------|-------------|-----------|-------------------------------|--|-------------------------------|-------------------|---------------------|
| Column   C   |                   | CI II      | 1981      | 1982        | SEP:BOS   |                               |  |                               |                   |                     |
| Column   C   |                   | NI )       | C TONS)-  |             | - PERCEN  |                               |  |                               |                   |                     |
| Column   C   | •                 |            |           |             | -100      |                               | 9.4  |                               |                   | 76-                 |
| Colored Colo   |                   |            |           |             | 10        |                               | 9  |                               |                   | -76                 |
| 1  |                   |            |           |             |           |                               |  |                               |                   | -100                |
| 1  |                   |            |           |             | -20       |                               | 6  |                               |                   | -89                 |
| 1  |                   |            |           |             | -100      |                               | 17   |                               |                   | - 94                |
| 1  | ** *              |            |           |             |           |                               | •  |                               |                   | :                   |
| 1  |                   |            |           |             | -80       |                               | 27   |                               |                   | -92                 |
| 1  |                   |            |           |             | -100      |                               | eri II   |                               |                   | dr or 0             |
| 1.00   |                   |            |           |             | -61       |                               | nc   |                               |                   | 101                 |
| 1989      |                   |            |           |             | -100      |                               |  |                               |                   | +68                 |
| 1979      |                   |            |           |             | -100      |                               | 000  |                               |                   | **-                 |
| 150    |                   |            |           |             | +233      |                               | -  |                               |                   | ***                 |
| 150    |                   |            |           |             |           |                               | -  |                               |                   | -100                |
| 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,   |                   |            |           |             | -68       |                               | 92   |                               |                   | -10                 |
| 1989      |                   |            |           |             |           |                               | 228  |                               |                   | r<br>n              |
| 1982      | ES:               |            |           |             |           |                               |  |                               |                   |                     |
| 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,   | •                 | 502        |           | (1)         | -39       |                               | 191  | 2.11                          | 0                 | +57                 |
| 13   |                   |            |           | CA          | -70       |                               | 2 0 0 0  |                               | 4 15              | -77                 |
| 1  | •                 |            |           |             | -4-       |                               | 2 0  | 4                             |                   | -100                |
| 1  |                   |            |           |             | -100      |                               | 32   |                               |                   | -100                |
| 10   10   10   10   10   10   10   10  |                   |            |           |             | -93       |                               |  | •                             | . 10              | 9 8                 |
| 19   |                   |            |           |             |           |                               | ř  | 76                            |                   | 1 0                 |
| 18   |                   |            |           |             | 8 6       |                               |  |                               |                   | 4 8                 |
| 15   |                   |            |           |             | 96-       |                               | a e  |                               |                   | - F.                |
| 18   |                   |            |           |             | 69-       |                               | 0  | 7                             |                   | 2 4                 |
| 191  |                   |            |           |             | 1         |                               | :  |                               | 6                 |                     |
| 15   15   15   15   15   15   15   15  |                   |            |           |             |           |                               |  |                               |                   |                     |
| 17.   20.0   1.0   |                   |            |           |             |           |                               | !  |                               |                   |                     |
| 191   192   193   194   194   195    |                   |            |           |             | 476       |                               | Cal  |                               |                   | -54                 |
| 18   |                   |            |           |             | +22       |                               |  |                               |                   |                     |
| 193 98 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6   |                   |            |           |             | -75       |                               | 224  |                               |                   | -76                 |
| 131 82 2.0 16 372 -37 -72 ECHANGE TO COMPANY FOR ANY STATE OF THE COMPANY FASTER O |                   |            |           |             | 6-        |                               | 201  |                               |                   | 0 0                 |
| 12.8   12.4      |                   |            |           |             | -37       |                               | n  |                               |                   | 0 0                 |
| 15.54   6.60   4.707   1.428   6.40   1.008    |                   |            |           |             |           |                               | 7.6  |                               |                   | 5 1                 |
| 1.554  |                   |            |           |             | 100       |                               | ~  |                               |                   | -11                 |
| 11-59  |                   |            |           |             | 1974      |                               | 17   |                               |                   | +75                 |
| 1934 660 14-707 13-20  | 00                |            |           |             | +37       |                               | 72   |                               |                   | -12                 |
| 1534   680   4.707   3.208   56.   3.20   CHRISTS, SUET II THAT CHO.   3.9   4.9   128   2.3   5.5     |                   | 858 3,     |           | _           | æ         |                               | * 79   |                               |                   | n                   |
| 1554 680 4.707 3.208 -66 23 OTHERES SECT INTECTOR 37 4.99 128 0.237 4.59 1.69 1.69 1.69 1.69 1.69 1.69 1.69 1.6  |                   |            |           |             | ,         |                               |  |                               |                   |                     |
| 1.554 660 4707 78.20 5.20 5.20 70.00 1.555 6.0 5.30 70.50 70.50 |                   |            |           |             |           | CHERRIES+ SHEET # TART+ CND+# |  |                               |                   |                     |
| 1  |                   |            |           |             |           |                               | C IO   |                               |                   | +63                 |
| 25 25 26 25 26 26 27 20  |                   |            |           |             | 0 4       |                               | 17   |                               |                   | • • •               |
| 1  |                   |            |           |             | 9         |                               | :  |                               |                   |                     |
| 1   1   1   1   1   1   1   1   1   1  |                   |            |           |             | 12-       |                               | ***  | •                             |                   |                     |
| 15   15   16   16   16   16   16   16  |                   |            |           |             | -100      |                               | 0 0 0  |                               |                   |                     |
| 1  |                   |            |           |             | ***       |                               |  |                               |                   | -                   |
| 15 15 15 15 15 15 15 15 15 15 15 15 15 1   |                   |            |           |             | 1         |                               | -  |                               |                   | -45                 |
| 156 15 28 2 2 68 NORLR EURORE 2 68 NORLR EURORE 2 68 ST.  |                   |            |           |             | -88       |                               | 9  |                               |                   | -95                 |
| 196 15 282 27 -90 -91 NORMA************************************  |                   |            |           |             | -23       |                               |  |                               |                   |                     |
| 156 15 28 27 -90 -91 352 62 27 -90 -91 352 62 8 47 7 0 SECENTIAL MARKET CANNOTTY PROGRAMS, FAS. USDA CONNODITY PROGRAMS, FAS.  | • •               |            |           |             |           |                               | 0  |                               |                   | -100                |
| 137 184 220 499 288 477 250 499 288 477 250 499 288 477 250 499 288 477 250 499 288 477 250 499 288 477 250 499 288 477 250 499 288 477 250 499 288 477 250 499 288 477 250 499 288 470 250 499 288 470 250 499 288 470 250 499 288 470 250 499 288 470 250 499 289 250 499 289 250 499 289 289 289 289 289 289 289 289 289 2  |                   |            |           |             | 06-       |                               | 4  |                               |                   | 2 4                 |
| 110 288 332 428 453 428 60 94 554 659 458 458 458 458 458 458 458 458 458 458  | -:                |            |           |             | +284      |                               |  |                               |                   |                     |
| 4 9 9 5 115 6 9 4 5 6 101  | -:                |            |           |             | +163      |                               | a c  |                               |                   | 07/                 |
| 440 998 2-901 2-359 -52 -17 BLATM AMERICAN   | -                 |            |           |             | 0         |                               | 62   |                               |                   |                     |
| 370 556 4-21 1-056 -4-2  |                   |            |           | ٠           | 200       |                               |  |                               |                   |                     |
| 17 28 37 28 43 146 45 45 45 45 45 45 45 45 45 45 45 45 45  |                   |            |           |             |           |                               | •  |                               |                   | -11                 |
| 37 128 45 404  |                   |            |           | 1           | 1         |                               |  |                               |                   |                     |
| 403 224 40 40 40 40 40 40 40 40 40 40 40 40 40   |                   |            |           |             | -23       |                               | 63   |                               |                   | - 48                |
| 403 223 1944 2410 45 66 40 10.278 25 26 40 10.278 25 2.61 13.954 10.278 25 2.61 13.955 10.278 25 2.61 10.278 25 2.61 13.955 10.278 2 |                   |            |           |             |           |                               | ) P  |                               |                   | AARS                |
| 2,692 2.161 13,954 10,278 -25 -26  |                   |            |           | R           | -45       |                               | 4 29 0   |                               | •                 | 3 0                 |
| 2,692 2,161 13,954 10,278 -25 -26 COMMODITY PROGRAMS, FAS, USDA OCTOBER 1962   |                   |            |           |             | +140      |                               | # O #  |                               | 1                 | +216                |
| COMMODITY PROGRAMS, FAS, USDA OCTOBER 1982   |                   | 892        |           | 10          | -25       |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           | 1           | 3         |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   | ٠                   |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
| OCTOBER 1982   |                   |            |           |             |           |                               |  |                               |                   |                     |
|  |                   |            | 0 0 0 0 0 |             |           | OCTOBER                       |  | COMMODI                       | ITY PROGRAMS.     | FAS. US             |
|  |                   |            | COMMODIA  | V PROGRAMS. | FAS USUA  |                               |  |                               |                   |                     |
|  |                   |            |           |             |           |                               |  |                               |                   |                     |

| Column   C     | COMMODITY/COUNTRY AND BEGINNING OF SEASON  | COUNTRY SEPTEMBER SEASON- SEPTEMBER 1981 : 1981 : 118 : SEASON : | SEASON- SEPT | BER                   | : FROM 1981<br>: SEP:80S- | COMMODITY/COUNTRY AND PEGINNING OF SEASON | SEPTEMBER   | 1982                                    | SEASON- SEPTE      | 982<br>182 | SEP:805- |
|--|--|--|--------------|-----------------------|---------------------------|---|---|---|--------------------|------------|----------|
|  |  | E NI)  | TAIC TONS1   | 1<br>1<br>8<br>0<br>0 | PERCEN                    |   | 9<br>0<br>0<br>0<br>0<br>0<br>0<br>1<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | CIN METRI                               | C TONS)            | 1          |          |
| 10   10   10   10   10   10   10   10  | RAINING (CANADA CANADA LA  | 12   |              | 950                   |                           |   | 1,  | 1,478                                   | 272                | 49 025     |          |
| 10   10   10   10   10   10   10   10  | BELGIUM-LUX  | 18 C C S C S C S C S C S C S C S C S C S                         |              | 512                   |                           |   |   | 20.00                                   | 2 == 1             | E 6        |          |
| 10   10   10   10   10   10   10   10  | GERMANY FED. KEP.  | 65 &<br>55 €   |              | 277                   |                           |   |   | 630                                     |                    | 1,983      |          |
| 10   10   10   10   10   10   10   10  | NETHERLANDS  | 83<br>1A8  |              | 96                    |                           |   |   | 259                                     | 720                | 876        |          |
| 1,000  | OTHER EUROPE<br>FINLAND  | 801  |              | 323                   |                           |   |   | 20                                      | 67                 | 57         | -61      |
| 1,100   1,10     | SWEDEV   | 1+654  |              | 734                   |                           |   |   | 5.1                                     | 57                 | 29         | -51      |
| Column   C     | TOTAL EURUPE   | 51   |              | 1,651                 |                           |   | _   | 1,578                                   | 3,523              | 4,407      | +19      |
| Color   Colo     | LATIN AMERICA  | 121  |              | 155                   |                           |   |   | ) (N #                                  |                    | 2 1 4      | * 4      |
| 1,100  | HONG KONG  |  |              | 221                   |                           |   |   | 373                                     | F FFT 4<br>V FFT C | 66.4       | + 4 1    |
| 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,   | DTHER COUNTRIES  | 832<br>6+963   | 9            | 3,809                 |                           |   | _   | 2.250                                   | 402                | 5,815      | +24      |
| 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,   |  | 4  |              |                       |                           |   |   | 4                                       | 107                | ŭ          |          |
| 1,523  | ALMONDS. SHELLED COLY 13   |  |              | 678                   | 4                         |   |   | 155                                     | 1,433              | 426        |          |
| 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,   | TOTAL EC-TENSSOSSOSSOSSOS  | 7,323  |              | 11,263                | 741                       |   |   | 102                                     | 312                | 102        |          |
| 1, 10  | BELGIUM-LUX  | 142  |              | 118                   | 120                       |   |   | : :                                     | 16                 | 196        | -100     |
| 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,   | TRACTOR OF THE PROPERTY OF THE | 979  |              | 1,517                 | -54                       |   |   | 53                                      | 242                | 109        | +194     |
| 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,   | IRELAND  | 20.00  |              | 100                   | -100                      |   |   | :                                       |                    | 1          | -100     |
| \$6.3 \$9.0 14.37 14.510 4.7 *5 *5 *10 *10 *17 *5 *10 *17 *5 *10 *17 *10 | NETHERLANDS  | 0 4 10<br>10 11  |              | 794                   | -100                      |   |   | 129                                     |                    | 129        | -59      |
| 1,421   1,52   1,56       | UNITED KINGDOM   | 303  |              | 1,510                 | +17                       |   | Ī   | 663                                     | 223                | 669        | +282     |
| 1,180  | FINLAND  | 96   |              | 188                   | 9                         |   | •   | 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 25                 | 19641      | -100     |
| 9,916 6,405 15,787 1,790 4,98 4,4 UORLD TOTAL. 1,965 1,126 1,126 1,1499 45 1,126 1,1499 45 1,126 1,1499 45 1,126 1,1499 45 1,126 1,1499 45 1,126 1,1499 45 1,126 1,1499 45 1,126 1,1499 45 1,126 1,1499 45 1,126 1,1499 45 1,126 1,1499 45 1,126 1,1499 45 1,1499 45 1,1499 49 1,149   | NOREA  | 1,121<br>978   |              | 1 183                 | -35                       |   |   |   |                    | C1 0       | ***      |
| 9588 9.03 1316 17.0 17.0 17.0 17.0 17.0 17.0 17.0 17.0   | OTHER  | 300  |              | 707                   | 8) 0                      |   | 144   | 1,126                                   |                    | 1,489      | 1 1      |
| 15.40  | LATIN AMERICA  | 9,818<br>216   | ,            | 119                   | 1 10 00                   |   |   |   |                    |            |          |
| 12.444 7.715 19.632 19.692 -3 4.2 TOTAL CUP-LINE - 54 T T 116 18 18 18 18 18 18 18 18 18 18 18 18 18   | BERMUDA AND CARIBBEAN  | 10   |              | -                     | -72                       |   |   | 14                                      | 94                 | 27         | -39      |
| 12.434 7.712 19.032 19.   | CAPAN  | 767  |              | 1,802                 | E 4                       |   |   | ~ -                                     | 116                | 18         | -88      |
| 6 6 7 6 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7  | WORLD TOTAL  | 12,444 7,  |              | 19,895                | 138                       |   |   | 4100                                    | 4 77 7             | 1 100 6    | +455     |
| Second Color   | A DILLA OF LITTING AND A CALL  |  |              |                       |                           | GERMANY, FED. REP.                        |   | ~                                       | 19                 | 7 !        | 140      |
| 10   | CANADA   | 87   |              | 92                    | -25                       |   |   | •                                       | 24                 | 11         |          |
| 54 54 15 100 SINCERNAMENT TO THE REPORT TO THE REP           | DENMARK  |  |              | 10                    | * *                       |   |   | 10                                      | 16                 | 10         | -24      |
| 15 15 16 17 17 18   | FRANCE   | ا<br>ا   |              | 20                    | -100                      |   |   | ! !                                     | 132                | 11         | 701-     |
| ## 28 64 # ## 5 461 #861 #861 #861 #861 #861 #861 #861 #8  | UNITED KINGDOM   |  |              | 15                    | *                         |   |   | 16                                      | 266                | 38         | -89      |
| 19 38 38 38 38 30 30 478 ESCHOOL TOTAL STANDARD    | NOPLAY STATE   | •  |              | II)                   | +861                      |   |   | -                                       |                    | . 20       | +415     |
| ## 58 84 84 84 84 84 84 84 84 84 84 84 84 84   | OTHER  | :  |              | 1 3                   | 1 1                       |   |   | 80 6                                    | 30                 | 38         | +105     |
| 197 255 519 877 -5 469   | LATIN AMERICA  | :-   |              | 32                    |                           |   |   | 96                                      | 473                | 178        | -57      |
| 373 255 534 702 +29 +110 373 556 519 877 -5 +69  | BERMUDA AND CARIBBEAN  |  |              |                       | ! :                       |   |   |   |                    |            |          |
| 373 255 334 702 429 41LC 373 356 519 877 -5 469  | JAPAN  | 1  |              | 1                     |                           |   |   |   |                    |            |          |
|  | UDBLO TOTAL  | 373  |              | 702                   |                           |   |   |   |                    |            |          |
| A P C C C C C C C C C C C C C C C C C C  | BOKED TOTAL  | 2  |              |                       |                           |   |   |   |                    |            |          |
| A P P C P C P C P C P C P C P C P C P C  |  |  |              |                       |                           |   |   |   |                    |            |          |
| A P C C C C C C C C C C C C C C C C C C  |  |  |              |                       |                           |   |   |   |                    |            |          |
| A P C C C C C C C C C C C C C C C C C C  |  |  |              |                       |                           |   |   |   |                    |            |          |
| A A A COMPANY  |  |  |              |                       |                           |   |   |   |                    |            |          |
| ALACUMENCO   |  |  |              |                       |                           |   |   |   |                    |            |          |
| A A A COMMISSION   |  |  |              |                       |                           |   |   |   |                    |            |          |
| ALLCHMON   |  |  |              |                       |                           |   |   |   |                    |            |          |
|  |  |  |              |                       |                           |   |   |   |                    |            | L        |

|  |   |                       |                   |                   |          |                   |          |   |                                       |              |              |              |               |   |                 |   |   |               |   |                   |              |                 |  |   |             |              |              |                |              |  |                   |   |                      |              |            |                                       |              |                   |             |                |               |                       |            |  | Ĭ |
|--|---|-----------------------|-------------------|-------------------|----------|-------------------|----------|---|---------------------------------------|--------------|--------------|--------------|---------------|---|-----------------|---|---|---------------|---|-------------------|--------------|-----------------|--|---|-------------|--------------|--------------|----------------|--------------|--|-------------------|---|----------------------|--------------|------------|---------------------------------------|--------------|-------------------|-------------|----------------|---------------|-----------------------|------------|--|---|
| L  | SEP   | FDFRT                 |                   | 0 +16             | 9        | 3 +85             | -100     | +112                                    | -28                                   |              | +14          | -25          | -17           | 1 m                                       | +39             | 144                                     | 4100                                    | 445           | +137  | +114              | +120         | 7 4             | +109   |   |             |              | 16-1         | + 53.5         |              | + 9 -                                    | +19               | 1                                       | +19                  | -100         | -100       |                                       | * 00         | -50               | 0 0 0       | 1              | -39           | 4 e Q                 | + +        |  |   |
|  | S E   | 9                     |                   | +20               | 0 =      | -10               | 10       |   |                                       |              |              | +19          | -7            | 0 0                                       |                 | ÷                                       |   |               |   |                   | 1 1          |                 |  |   | +104        | +610         | +37          | +157           |              | 164                                      | +19               |   |                      | -100         |            |                                       |              | -50               |             | 1              | 139           |                       |            |  |   |
|  | EPTEMBER<br>1982  |                       |                   | 196               | 4        | 300               | -        | 4 6                                     | 282                                   | •            |              | 1,224        | 118           | 124                                       | 362             | 3,268                                   | 2.7                                     | 288           | 23  | 0 4 0             | 6.0          |                 | 112  |   |             |              | 69           |                |              | 47                                       | in in             |   |                      | N I          |            |                                       |              | . n               |             | •              | .g =          | <b>(</b> ) <b>(</b>   | 32         |  |   |
| JF U.S. EXPO   | SEASON- SE  | TO NS )               |                   | 685               | 41       | 162               | 1 86     |   | 192                                   |              | ליו וו       | 1,254        | 142           | 193                                       | 261             | 24218                                   | 00                                      | 195           | 1 10  | 19                | 24           |                 | 9 6 6  | 1                                       | 20          | 61           | 182          | 29             |              | 132                                      |                   | 1                                       | 96                   | 15           | 251        |                                       | 10           | 10                | i           | 1:             | 12            | 1-                    | 30         |  |   |
| GUANTITY C   | 1982  | CIN METRIC            | -                 | 0 9               | 5 2      | 10                | 11       | >                                       | 0 ↔                                   | !            | 1            | 118          | *-            | 121                                       | 16              | 242                                     | o                                       | 36            | 0 1   | 1 ;               | 0 00         | 1               | 20   | 1                                       | 37          | 9            | , 9          | 51             |              | 7.4                                      | ຄທ                | i '                                     | 382                  | V 8          | 436        |                                       | 2 9          | 50                | e=1         | 1              | o vo          | €V en                 | 32         |  |   |
| AL PRODUCTS  | SEPTEMBER<br>1981 = 1   |                       |                   | 0 0               |          |                   |          |   |                                       |              |              |              |               | 1,5                                       |                 |   | ~                                       | 6             | 1 ;   | !!                | ! -          | 1               | l :  | I                                       | 18          | 7            | 1 50         | 1<br>26        |              | 132                                      | ræ                | 1                                       | 96                   | 125          | 251        |                                       | 10           | 10                | į           | 15             | 750           | -                     | 30         |  |   |
| SELECTED HORITOLICHAL PRODUCTS   QUANTITY OF U.S. EXPORTS. SEPTEMBER AND SEASON-SEPTEMBER 1982, WITH COMPARISONS | COMMODITY/COUNTRY I AND AND BEGINNING OF SEASON   | ••                    | CANADA CONTRACTOR | TOTAL ECHTEN SONS | DISTANCE | GERMANY FED. REP. | GRECE.   | NETHER AND CO.                          | UNITED KINGDOM                        | FINLAND      | SALPOR S     | TOTAL EURUPE | JATIN AMERICA | JAPAN SSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSS | OTHER COUNTRIES |   | AN OIL (NOV 1)                          | BELGINK-LING. | DUNALE POR CONTRACTOR | GERMANY, FED. REP | GREEFF       | NF THERE AND C. | TOTAL STATE OF THE | SEEDEN                                  | OTAL EUROPE | ATIN AMERICA | HONG KONG.   | DRLD TOTAL     | S (SEFT 1)   | ΔVΔDA+++++++++++++++++++++++++++++++++++ | GERMANY FED. REP. | OTMER.                                  | ERMUDA AND CARIBREAN | APAN         | ORLD TOTAL | S EXTRACT (SEPT 1)                    | DIAL EC-TEN. | GERMANY, FED. REP | NETHERLANDS | OTHER DE CORON | ATIN AMERICA. | BERMUDA AND CARIBREAN | JRLD TOTAL |  |   |
|  |   |                       | ō                 |                   |          |                   |          |   |                                       |              |              |              |               |   |                 |   |   |               |   |                   |              |                 |  |   |             |              |              |                | ЮН           |  |                   |   | 3                    | ,0           | -          | HOP                                   | ,,,          |                   | 0           | 1              |               |                       | 31         |  |   |
| CHANGE   | SEP: 1981   | PERCENT               |                   | -77 -59           | 100 -60  | -51 -58           | -100     | -77                                     |                                       |              |              |              |               | +67 +45                                   |                 |   |   |               |   | 56                |              |                 |  |   |             | -100 -93     |              |                | 26 +11       | -18 +18<br>-81 -82                       | -31 -8            | 100 -100                                | 100 -100             | 18 +94       |            | +24 +25                               |              |                   |             |                |               |                       |            |  |   |
| ••   |   |                       |                   |                   |          |                   |          |   |                                       |              |              |              |               | 512                                       |                 |   |   |               |   | 18                |              |                 |  |   |             | 4 1-         |              |                | 635          | 112                                      | 935 -             |   |                      |              |            | 324                                   |              |                   |             |                |               |                       |            |  |   |
| RISONS   | ON- SEPTEMBER<br>31 : 1982  |                       |                   | 40                | Q. 4     | 7                 | p- pr) ( | N                                       | 10                                    | 2 2          | 50 EN        | 17           | 7             | 495                                       |                 | 100                                     | 2 2 1                                   | n 19          | 14  | 3 8 C             |              |                 |  |   |             | 92           |              |                | 2 *          |  | 1,015             |   |                      |              |            |                                       | •            |                   |             | NU<br>e        |               |                       |            |  |   |
| OF U.  | SE AS   | C TONS)               |                   |                   |          |                   |          |   |                                       |              |              |              |               |   |                 |   |   |               |   |                   |              |                 |  |   |             |              |              |                | .4           |  |                   |   |                      |              |            |                                       | PF)          |                   | 2           | _              |               |                       |            |  |   |
| BER 1982, WI   | 1982  | - (IN METRI           |                   | -                 | ! !      | m                 | !        | -                                       | * ~                                   | 13           | 11           | 88           | 1             | 126                                       |                 | 999                                     | 3                                       |               | ; ;   |                   | 0            |                 | 1 "  | 69                                      | 10=         | - ; ;        | 128          | n,             | 1,296        | 17                                       | 982               | - !                                     | 36                   | 138          | 14         | 134                                   | 2,375        | 9 00 0            | 0 4 9       | 3,751          |               |                       |            |  |   |
| D SEASON-SEPTEN  | SEPTEMBER SEASON- SEPTEM 1981 : 1981 | 0<br>0<br>0<br>0<br>0 | 6                 | 150               | # IO     | 9 9               | 9 8      |   | <u> </u>                              | 0 6          | 202          | 010          | i m           | 136                                       |                 | 7.1                                     |   | 9             | ; ;   | ***               | 0            |                 | S S  | 126                                     | 22          | 21           | 207          | ;              | 1.742        | 06                                       | 700               | 000                                     | 9 !                  | 168          | 37         | 213                                   | 2,743        | 2604              | 2,345       | 6.414          |               |                       |            |  |   |
| SEPTEMBER AN   |   | CHINO. CANNED         | COULY 1)          |                   |          | ED. REF.          |          | • | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |              |              | CARIBBEAN    |               | WORLD TOTAL                               | NED CAPRIL 13.: | 0 | 0 | ED. REP.      |   | Society           |              |                 |  | 0 | CARIBBEAN   |              | WORLD TOTAL  | AUG 10         | 0 0 0        |  | GERMANY FED REP.  | 0 |                      | 6D0M         |            | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |              | CARIBBEAN         |             |                |               |                       |            |  |   |
|  | COMMODITY/COUNTRY<br>AND<br>BEGINNING OF SEASON   | CHERRIES. MARA        | CANADA            | TOTAL EC-TEN      | DENMARK  | GREECE            | ITALY    | OTHER EUROPE                            | SWEDEN                                | TOTAL FIREDE | LATIN AMERIC | HONG KONG.   | CAPAN         | WORLD TOTAL.                              | ASPARAGUS, CAND | TOTAL EC-TEN                            | BELGIUM-LU<br>DENMARK                   | GERMANY. F.   | IRELAND   | UNITED KINE       | OTHER EUROPE | MOREAY          | OTHER  | LATIN AMERIC                            | HONG KONG.  | JAPAN.       | WORLD TOTAL. | CORM. CANNED ( | TOTAL EC-TEN | DENMARK                                  | GERMANY F         | IRELAND                                 | NETHERLAND           | OTHER EUROPE | FINLAND    | SWEDEN                                | TOTAL EUROPE | BERMUDA AND       | CAPAN       | WORLD TOTAL.   |               |                       |            |  |   |

|  | 981<br>08-                                      | ENT                     | 137  | 100          | 120                                     | 47 LI<br>00 H   | 123         | 122                 | 267             | ++1                                  |               | +52                                   | +320                      | -39                      | 100         | * | -61           | * D D O                       | ENT                            | + 4 4 9                               | 100                                   | 2 4 2                            | -28   | +10                               | -20       | 4 4 5                                 | *11      | 4 11                                    | +17                     | + + + + + + + + + + + + + + + + + + + | .270  | +28             | -16         | + + + + + + + + + + + + + + + + + + +     | -18                                     | 000       |
|--|---|-------------------------|--|--------------|---|-----------------|-------------|---------------------|-----------------|--------------------------------------|---------------|---------------------------------------|---------------------------|--------------------------|-------------|---|---------------|-------------------------------|--------------------------------|---------------------------------------|---------------------------------------|----------------------------------|---|-----------------------------------|-----------|---------------------------------------|----------|---|-------------------------|---------------------------------------|---|-----------------|-------------|---|---|-----------|
|  | FROM 1981<br>SEP:BOS-                           | PERC                    |  |              | -100                                    |                 |             |                     |                 | -41                                  |               |                                       | 113                       |                          |             | 12:1                                    | ***           | -68                           | PERC                           | -26                                   | 186                                   | î   ;                            | * 1 1<br>* 4 4<br>* 10 4                    | * 10 0                            | -21       | + 100 +                               | ***      | -16                                     | +129                    | -100                                  | +122  | +100            | 196         | + 2 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 | 1195                                    | +13       |
|  | 1   | :                       | 649,511  | • 629        | 1,133<br>399,238                        | • 289           | 3,000       | 85                  | 12              | 0 m m                                |               |                                       | 1,368<br>1,008<br>157,920 |                          | . 268       |   |               |                               |                                | , 606<br>, 784<br>, 561               | 3644                                  | 4352                             | 0 7 4 7 0                                   | 054                               | 9813      | • 795                                 | . 999    | 0 | • 763                   | 783                                   | +231  | 1,120           | 9 080       | 9139                                      | 638                                     | 896       |
| 315.   | SEPTEMBER<br>1982                               |                         | 1,063<br>649<br>8  | <b>9</b> 3 0 | 399                                     | 10              | N)          | 876                 | 115             | 24041                                |               | 164                                   | 157                       | 2 2                      | ~ *         | 170                                     | 84            | 3,680<br>183,609<br>1,152,597 |                                | 7,640<br>4,466<br>1,814               | 1,624                                 | 32                               | 217,936<br>5,528,447<br>1,243,747           | 1,576                             | 1,579     | 1,220                                 | 3108+560 | 59,114                                  | 4.543                   | 1082                                  | 4.231                                       | 213             | 180         | 5,269,139                                 | 3,668                                   | 13 - 583  |
| EXPOR  | S   |                         | 976  | 522          | 516                                     | 905             | 350         | 996                 | 333             | 5.45<br>5.45<br>5.55<br>5.55<br>5.55 |               | 909                                   | 516                       | 292                      | 120         | 100                                     | 649           | 172                           | 8                              |                                       |                                       |                                  |   | 129                               | 207 2     | 938                                   | 334      |   |                         |                                       |   |                 |             |   | 9 | 393       |
| COMPARISONS  | SEASON-<br>1981                                 | -SNO T                  | 1,693,976<br>979,458<br>7,917  | 4.95         | 410.                                    | 65.             | m           | 0124                | 3.00            | 225,345<br>474,595<br>3,671,558      |               | 454499                                | 37+616                    | m d                      | 2,268       | 56.                                     | 103.          | 261,172                       | LONS-                          | 31,839,008<br>18,486,442<br>1,216,281 | 495                                   | 9 123                            | 21,84<br>7,669,586<br>1,941,499             | 208,350<br>1,439,129<br>3,408,429 | ,627,     | ,206,                                 | 307.     | 9369                                    | 4.517.199<br>3.303.865  | 619                                   | 621,950                                     | 166,            | 170,        | 40 1340413<br>669413<br>669465            | 180                                     | . 402     |
| NITH OF  |   | 6AL                     |  |              |   |                 |             |                     |                 |                                      |               | 20!                                   | 119                       | 1.1                      | !!!         | 200                                     | 200           | 0 P C                         | Φ                              |                                       |                                       |                                  |   | 37 1                              | 50 1      | 52 2 2                                |          |   |                         |                                       |   |                 |             |   |   | 57 13     |
| : 90A%T  | 9 9 9   |                         | 91,486   | 40,5         | 2014                                    | iii             | e i         | 3,42                | 11,5            | 54,567<br>48,484<br>259,328          |               | 3,11                                  | 3,110                     | ; ;                      | 113         | 4 (1)                                   | 33,21         | 1,088<br>20,589<br>196,175    |                                | 505,203                               | 15,429                                | 24600                            | 55,100<br>392,468<br>102,484                | 10,00<br>92,30<br>345,71          | 145, 8    | 14394                                 | 8,588    | 2000                                    | 389,059<br>500,289      | 96.8                                  | 4,231                                       | 4793            | 23,6        | 582,483<br>19,345                         | 22.029                                  | , 026,257 |
| rs :   | 15 48 ER 1992                                   |                         | O. 1   |              |   |                 |             |                     |                 |                                      |               |                                       |                           |                          |             |   |               |                               | i                              | (4)                                   |                                       |                                  |   |                                   |           |                                       |          |   |                         |                                       |   |                 |             |   |   | 1.        |
| PRODUCT<br>ASON-SE   | SEPTE   |                         | 39,121   | 16,80        | 594191                                  | 3,665           |             | 79,66               | 1,577           | 58,965<br>82,127<br>273,860          |               | 16,624                                | 12,541                    | 4.083                    | 1 1 6       | 180248                                  | 17,305        | 54,964                        |                                | 3,375,741                             | 34,760                                | 116.40                           | 683,845<br>187,328                          | 06,444                            | 101,543   | 21,566                                | 336,313  | 57,008                                  | 18,74                   | 3,600                                 | 96,248                                      | 23,68           | 23,68       | 3144153<br>54818<br>54818                 | 7 - 45                                  | 08,97     |
| LTURAL<br>AND SE   | 71  |                         |  |              |   |                 |             |                     |                 | er.                                  | •             | -                                     |                           |                          |             |   |               | 2                             |                                | 14 th                                 | ~ ~ ~                                 | ń                                | 9 =   | in in                             | 2,1       | 4                                     | in.      | 6 1                                     | 50 02                   | -                                     |   |                 |             | P)  |   | 0         |
| ORTICUI  |   |                         |  |              |   |                 |             | 0 0 0               |                 |                                      |               |                                       |                           |                          |             |   |               |                               | ** **                          | 0 0 0                                 |                                       |                                  |   |                                   |           |                                       |          | 1)                                      | 0 0                     |                                       |   |                 |             |   |   |           |
| SELECTED H   | COMMODITY/COUNTRY<br>AND<br>EGINNING OF SEASON  |                         |  | <br>다        |   |                 |             |                     | HBEAN           |                                      | •             |                                       | R E P                     |                          |             |   | BBEAN         |                               | JICES<br>1)                    |                                       | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 7 .                              | IRELANDS                                    |                                   |           | BBEAN                                 |          | (NOV                                    | * * *                   |                                       | LANDacococococococococococococococococococo |                 |             |   |   |           |
| SEL  | TY/CO   | > 2                     | £ N.   | FED          | 5                                       | INGDO!          |             | D F                 | CARI            | RIES                                 | JAE 1)        | C X                                   | FED                       | NGDON<br>NGDON           |             |   | CARI          | RIES                          | ATED J                         |                                       |                                       | rtD.                             | NGDOM                                       |                                   | Н         | CARI                                  | KIES     | RUZEN                                   | 2                       | FFD                                   | 10.5  | E               |             | CA  | 0 0 0 7                                 |           |
|  | INNIN   | 1                       | EC-T<br>GIUM-  | VCE          | LY                                      | EURO<br>LANDA   | WAY.        | EURU<br>AMER        | DA AND          | COUNT                                | LE CJI        | EC-TH                                 | MANK.                     | TEE K                    | LAND        | ER                                      | DA AVE        | COUNT                         | PROZEN                         | EC-TE                                 | NOE                                   | ECE .                            | HERLAN<br>HERLAN<br>TED KI                  | LAND.                             | EUKOF     | DA AND                                | COUNT    | UIT + F                                 | A                       | VCE                                   | LAND.                                       | EUROF           | MAY         | EUROPE.                                   | KONG                                    | TOTAL     |
|  | D J J   | 4                       | CAHAD<br>TOTAL<br>BEL  | FRA          | N H N N H N H N H N H N H N H N H N H N | OTHER           | N O N       | TOTAL               | BERNU           | JAPAN<br>OTHER<br>WORLD              | NEAPP         | TOTAL                                 | UER<br>HER                | U-II<br>OTHFR            | FIN         | OTH                                     | LATIN         | OTHER                         | DZEN CO                        | CANAD<br>TOTAL<br>BEL                 | NEW A                                 | 0 0 0<br>0 0 0<br>0 0 0<br>0 0 0 | NET<br>UNI<br>OTHER                         | NOR                               | TOTAL     | BERMU                                 | JAPAN    | APEFR                                   | CAVAD                   | FRA                                   | IRE   | OTHER           | SWE         | LATIN                                     | HONG                                    | WORLD     |
|  |   | 2                       |  |              |   |                 |             |                     |                 |                                      | ۵             |                                       |                           |                          |             |   |               |                               | FR                             |                                       |                                       |                                  |   |                                   |           |                                       |          | 9                                       |                         |                                       |   |                 |             |   |   |           |
|  |   |                         |  |              |   |                 |             |                     |                 |                                      |               |                                       |                           |                          |             |   |               |                               |                                |                                       |                                       |                                  |   |                                   |           |                                       |          |   |                         |                                       |   |                 |             |   |   |           |
|  | P & 91  | F-                      | 2000   | 0.0          | 000                                     | 342             | 24          | 80                  | 0.0             |                                      | 3 5 8         | 1000                                  | 7.4                       |                          | 6 F         | -0                                      | * 6 0         | முகை                          | o No                           | C) 4 V                                | 200                                   | r 91                             | - n = r                                     |                                   | 0 0       | 90                                    | 2 40     | * 00 0                                  | D #4                    | OI #D                                 | N CH A                                      | 0 # .           | 4.00        | ≪   |   |           |
|  | FROM 1981<br>SEP:BOS-                           | PERCEN                  | -100 -100<br>-100 -100   | 00 -1        | -100 -100<br>-100 -99                   | 71 +11 +1       | 51 +        |                     | -100            |                                      |               | +185 +187                             |                           |                          |             |   | -5 -3         | 73 -45                        | 17 +2                          |                                       |                                       |                                  | 2 +17                                       |                                   | F1 89     | -10                                   | 2 1 4    | 4 8 8 8                                 |                         | + - +                                 |   | 2 +13           |             | • nsp                                     |   |           |
|  | 1   |                         | 2,171  | 7            | '77<br>  ":                             | 39 - 54 - 21 +1 | - 991       |                     | =   =           |                                      |               | 22 +1                                 |                           |                          | 39          | 18 -176                                 | 03            | 51 -100                       | 96                             | 579                                   | 78 +1                                 | 17 -5                            | 25 +158<br>33 +89<br>20 -42                 |                                   | 55 +1     | 001                                   | 500      | 36 +517                                 |                         | 55 **                                 | 3 -22                                       | 9 + 38          | 7 1         | FAS                                       |   |           |
| e v3   | EMBER<br>1982                                   |                         | 2  | ·            |   |                 | 2 *         | 2.                  | •               |                                      |               |                                       | ių<br>G                   | 1                        | 714.4       | 131,1                                   | 155,5         | 1,651                         | 523 6                          | 707                                   | 109 B                                 | 594.6                            | 204 B1 223 72                               |                                   | 1,259,250 | 15,1                                  | 10,3     | 3,536                                   | 3 3                     | 10.48                                 | 272,183                                     | 161,66          | 36,02       | 0.00 A M                                  |   |           |
| NS   | SEPT  |                         | 4 F 9 F  | 21           | V 4 -                                   | 0 0 9           | <b>→</b> 60 | đ                   | 0 O I           | 1.3                                  | ت <b>و</b> د  | 00 er 0                               | v en                      |                          | 13,         | o. m .                                  |               | m n. –                        | 1,                             |                                       | 1                                     |                                  | 7.  |                                   |           |                                       | •        |   |                         |                                       | Ž.  | 61              | 7 6         | 7 P.                                      |   |           |
| U.S. E   | ASON-<br>1981                                   | (S)                     | 3,26   |              | 212                                     | 2 ~             | 3,72        | 1,98                | 000             | ; '                                  | u № 28        | 4 4                                   | 2 + 3 9                   |                          | 38,804      | 51,826                                  | 53,999        | 70412                         | 17,852                         | 24273                                 | 76,383                                | 10.602                           | 9,778<br>8,682<br>9,288<br>7,649            |                                   | 56,090    | 3.766                                 | 3,888    | 29,128                                  | 1,050                   | 8 9 0 7 5                             | 7.181                                       | 9,961<br>1 1038 | 4,857       | MMOOI                                     |   |           |
| Y OF U   | Tel B   | IC TON                  |  |              |   |                 |             |                     |                 |                                      |               |                                       |                           |                          |             |   |               | ~ ~                           |                                |                                       | 1, 77                                 | 71                               | 198°6<br>198°6<br>259°2<br>7°637°6          |                                   | 2+10      |                                       | 7        | 2 2                                     | 3                       | 15                                    | 467   | 18              | 8,70        | Ö   |   |           |
| 14NTIT   | 2   | 35.                     | 514  | -            |   | 125             | 593         | 808                 |                 |                                      | 3.0           | 9 4 4                                 | 954                       | GALLONS)                 | 1,696       | 124                                     | 1,732         | 30437                         | . 895                          | .915                                  | . 717                                 | 0467                             | 24,498<br>28,584<br>524,691                 |                                   | 83,358    | 1 1 6                                 | 685      | 2,475                                   |                         | 944                                   | 6+217                                       | 966             | 574         |   |   |           |
| EMBER 3  | SEPTEMBER<br>1981 # 1982                        | NE D                    |  |              |   |                 |             |                     |                 |                                      |               |                                       |                           | (IN (                    | 101         | 35                                      | * Fil         | P)                            | 4                              | - M                                   | 120                                   | 36                               | 288   |                                   | 80 4      | ;                                     | ,        | 84 14                                   | 2                       | 28                                    | 90  | 113             | 333         |   |   |           |
| DUCTS<br>N-SEPT  | SEPTE   |                         | 1 + 0 5 4<br>9<br>8<br>1   | ~            | 1100                                    | 17              | 83          | 530                 |                 |                                      | 16            | 3.8                                   | 717                       |                          | 508         | 869                                     | 404           | 940<br>912<br>316             | 704                            | 1 6 5 2                               | 377                                   | 396                              | 35 9 25 25 25 25 25 25 25 25 25 25 25 25 25 |                                   | 901       | 1 1 2                                 |          | 101                                     |                         | 113                                   | 6.5   | 9 2 8 8         | 9.2         |   |   |           |
| AL PRO   | 1981  |                         | -  |              |   |                 | 1,          |                     |                 |                                      |               |                                       |                           |                          | 387,        | 2 4 9                                   | 14.           | 2,940                         | 77.                            | 7                                     | 1649                                  | 9446                             | 12,935<br>49,259<br>812,026                 |                                   | 71,4      | 13.7                                  |          | 401                                     | •                       | 1 1                                   | 71,865                                      | 23309           | 61102       |   |   |           |
| SELECTED HORTICULTURAL PRODUCTS : QUANTITY OF SEPTEMBER 1982, WITH C |   |                         |  |              |   |                 | ::          |                     |                 | ** ** *                              |               |                                       |                           | JAN:                     |             |   |               |                               |                                |                                       |                                       |                                  |   |                                   |           |                                       |          |   |                         |                                       |   |                 |             |   |   |           |
| D HORT.  | 27  | וחר א ז                 |  |              |   |                 |             | CANNE               |                 | 0 1                                  | A N           |                                       |                           | PES JI                   |             |   |               |                               |                                |                                       |                                       | N                                |   |                                   |           |                                       |          |   |                         |                                       | 2   |                 |             |   |   |           |
| E  | > 0   |                         |  |              |   | 11 0 0          | : :         | . :                 |                 |                                      | BE            |                                       |                           | K A                      |             |   | ж<br>Э .      |                               |                                |                                       |                                       | 38E A                            |   | CES                               |           |                                       | 0 0      |   |                         |                                       | • ≪   |                 |             |   |   |           |
| ELECT  | COUNTRY<br>F SEASON                             | OND C.                  |  |              | 0 0 0                                   |                 | 500         | ULP                 |                 |                                      | RIB           |                                       |                           | I                        |             |   | . :           | : : :                         | E                              |                                       |                                       |                                  |   | Ę.                                |           |                                       | RE.      |   |                         |                                       | 1886  |                 | :           |   |   |           |
| SELECT   | DITY/COUNTRY<br>AND<br>INS OF SEASON            | HOLE + CND (            | - L C X  | KOPE         | KUPF                                    | See see see     | UNTRIES     | TE B PULP           | 4-LUX           | RUPE                                 | RICA          | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | r A L                     | FRESH                    | • F         |   | , FED.        |                               | KINGDOM                        |                                       | 3PE                                   | ID CARIL                         | TRIES                                       | WGTH JUI                          | F N       | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | FED. RE  | 4DS.                                    | PE                      | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | ICA   | TRIES           | Γ           | 72  |   |           |
| SELECT   | COMMODITY/COUNTRY<br>AND<br>EGINNING OF SEASON  | DES-AHOLE, CND (        | AL EC-TENSOR   | AEDEVI       | AL EUROPE IN AMERICA                    | 6 KONG.         | LO TOTAL    | ADA                 | AL ECTIONSESSES | THER FURDPE                          | IN AMERICA    | At                                    | LO TOTAL                  | FROM FRESH               | L EC-TEN-   | MWARK                                   | RMANY, FED.   | ALY<br>THFRLAWDS              | ITED KINGDOM                   | NLAND<br>Ruay<br>Euen                 | HER                                   | UDA AND CARTI                    | N COUNTRIES.                                | -STRENGTH JUI                     | DA        | VAARK                                 | ECE      | TED KINGDOM.                            | LAND                    | EK                                    | AMERICA                                     | COUNTRIES       | TOTAL       | 1982                                      |   |           |
| SELECT   | COMMODITY/COUNTRY<br>AND<br>BEGINNING OF SEASON | TOMATUES, WHOLE, CND (. | TOTAL CECTEN STATE OF | SAEDEN       | TOTAL CUROPE LATIN AMERICA              | HONG KONG       | UDALD TOTAL | TOMATO PASTE E PULP | BELGIUM-LUM     | OTHER FURDPE<br>OTHER THROUPE        | LATIN AMERICA | JAPAN                                 | WORLD TOTAL               | WINES. FROM FRESH GRAPES | TOTAL ECTEN | DEN ARK                                 | GERMANY, FED. | IRELAND ITALY NETHFRLANDS     | UNITED KINGDOM<br>OTHER EUROPE | FINLAND                               | TOTAL EUROPE                          | BERMUDA AND CARIL                | JAPAN                                       | INGLE-STRENGTH JUI                | CANADA    | DENMARKE                              | GREECE   | NETHERLANDS                             | OTHER EUROPE<br>FINLAND | OTHER                                 | LATIN AMERICA                               | JAPAN           | WORLD TOTAL | 1482                                      |   |           |

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|--|---|---|------------------------------|---|--------------|---|---|---|----------------|---------|---|---|----------------------|---------------|----------------------------|--------|-----------|-------------|--------------------|--------|------------------------|---------------|-----------------------|-----------------------|--|---------------------------|--|--------------------|-------------------|----------------|----------------|----------|---------|---------------|----------------------------|-------------|--------------------------------|---------|----------------|-------------|---|-----------------------------------|---------------------|
| TY OF U.S. EXPORT<br>WITH COMPARISONS  | SEASON-<br>11981                              | TONS                                      |                              | 1,792                                       | 153          | 1.699                                   | 20  | 3 2 2 2 3 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 | 1,930          | 118     | 559                                     | 6,327                                   | 36                   | 1,920         | 11,737                     |        | 64,946    | 0 1 0       | 16                 | 91     | 133                    | 102           | 1,177                 | 3,461                 | 37,136<br>9,788<br>132,114                           |                           | 196  | 16                 | 17                | 11             | 12             | 10       | 1,206   | 2,754         | 2,606                      |             | 108,249                        | 2   2   | 1              | 123         | 11,533                                  | 125.499                           | COMMODITY           |
|  | BER 1982                                      | (IN METRIC                                |                              | 344   | 111          | 621                                     |   | 136                                     | 359            | 10 0    | 43                                      | 1,111                                   | 57                   | 216           | 1,897                      |        | 2,261     | 1           |                    |        | ;                      | 1 1           | 146                   | 123                   | 3,058  |                           | 1  | 11                 | 11                | !!             | *              | 1 I      | 139     | 233           | 3.014                      |             | 2,314                          |         | !              | n           | 0 0 0                                   | 12 56 56 56                       |                     |
| JRAL PRODUCTS : QUANTI<br>ID SEASON-SEPTEMBER 1982,  | SEPTEMBER<br>1981 : 1982                      | 8   |                              | 250   | 15           | 210                                     | 400   | 125                                     | 125            | 201     | 109                                     | 665                                     | 1,1                  | 278           | 1,376                      |        | 4.490     |             | !!                 |        |                        |               |                       |                       | 9,170<br>1,798<br>16,629                             |                           | !  | 8                  | ! *               | 11             | •              | !!'      | 101     | 270           | 3,296                      |             | 20497                          |         | 1              | !!          | 10472                                   | 127                               |                     |
| SELECTED HORICULTY SEPTEMBER A   | COMMODITY/COUNTRY AND AND BEGINNING OF SEASON | •   | ONS, DEHYDRATED (JAN 19      | ADA O CO C | BELGIUM-LUX. | T X X X X X X X X X X X X X X X X X X X | GRECE OF STREET | THE NO.                                 | UNITED KINGDOM | FINLAND | S C C C C C C C C C C C C C C C C C C C | TOTAL EUROPE.                           | ERMUDA AND CARIBBEAN | APAN          | ORLD TOTAL                 | 77.0   | ANT       | - 4         | GERMANY, FED. REP. | RITED  | OTHER EUROPE<br>NORMAY | OTHER         | OTAL EUROPE           | SERMUDA AND CARIBBEAN | JAPAN  | RENCH FRIES, FROZ (OCT 1) |  | 10                 | RAN               | UNITED KINGDOM | NE             |          | AMERICA | CONG          | OTHER COUNTRIES.           |             | POTATOES, FRESH (OCT 1) CANADA | GAECE.  | UNITED KINGDOM | OTHER       | ATIN AMERICA                            | HONG KONG                         | OCTOBER 1982        |
|  |   |   | ONION                        | CAN   |              |   |   |   | 10             |         |   | -                                       | 100 I                | .70           | 3                          | SC     |           |             |                    |        | U                      |               |                       |                       | , , ,  | FRE                       | CAP  |                    |                   |                |                |          | - 3 0   | U -L          | , 0 ,                      |             | A 0 F                          |         |                |             |   |                                   | 30                  |
|  | #BER #FROM 1981<br>1982 * SEP:BOS             | PERCENT                                   |                              | 4,030 +395 +31                              |              | 1 1                                     | -100  | 95 ***                                  | +582           | * * *   | +328                                    | 560 -64 -51                             | 0,261 -17            | 8 -17         |                            | 639    |           |             | 18 *** *20         | -      |                        | ::            | 17 +459 -68           | -100                  | +<br>W   | \$ 10 m                   | +117   | -100               | :                 | 3 +150         | 0              | 1 1 1    | -100    | 000           | 99 +272 -21<br>267 +62 -28 | +60         |                                |         |                |             |   | PROGRAMS. FAS. USDA               |                     |
| U.S. EXPORT  | SEASON- SEPTE                                 | TONS                                      |                              | 3,077                                       | 649          | 533                                     | 197   | 159                                     | 19474          | 334     | 5,633                                   | 3 4 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1 4 | 18,844               | 28,479        |                            | 2,557  | 0 00 00   | 0 1         | 35                 | 74     | 91                     | 363           | N 60                  | 525                   | N 46 6 1   | \$28                      | 4 3 4 6  | 23                 | 222               | -=;            | 140            | 20 4 1   | 623     | 242           | 2 C 4                      | 1,871       |                                |         |                |             |   | COMMODITY PRO                     |                     |
| QUANTITY OF 1982, WITH C   | 119<br>1982                                   | -CIN METRIC                               |                              | 986   |              | 8 8<br>6 0<br>8 2                       | 4 50  | 19                                      | 371            | 36      | 533                                     | 20                                      | 673                  | 1,287         |                            | 274    |           |             | 11                 | 1      |                        | 1 =           | * !                   | 19                    | 298  | 8D                        | *  | 11                 | 300               | 11             | n              | 9        | T 1 1   | # H Y         | 8 10 4<br>8 20 0           | 265         |                                |         |                |             |   |                                   |                     |
| AL PRODUCTS : SEASON-SEPTEMBI  | SEPTEMBER<br>1981 : 19                        | 8<br>8<br>0<br>0<br>0<br>1<br>1<br>5<br>5 |                              | 133   |              |   |   |   |                |         |   |   |                      | -             |                            |        |           |             |                    |        |                        |               | 1 !                   |                       |  |                           |  |                    |                   | 11:            |                |          |         |               | 111                        |             |                                |         |                |             |   |                                   |                     |
| SELECTED HORTICULIUMAL PRODUCTS : QUANTITY OF U.S.* EXPORTS SETEMBER AND SEARON-SEPTEMBER 1982, WITH COMPAKISONS | COMMODITY/COUNTRY AND BEGINNING OF SEASON :   |   | POTATO FLAKES AND GRANULES : | TOTAL EC-TENO                               | DENMARK      | GERMANY, FED. REP.                      | GREECE  | NETHERLANDS                             | UNITED KINGDOM | NORMAY  | TOTAL EURUPEssessessesses               | LATIN AMERICA                           | LAND AND CO.         | WORLD TOTAL   | OTHER DEHYDRATED POTATOES: | CANADA | DENT FCI. | GREECE REV. | NETHERLANDS        | NORWAY | SWEDEN                 | LATIN AMERICA | BERMUDA AND CARIBBEAN | CAPAN COUNTRIES       | MORLD TOTAL  | GARLIC DEHYDRATED (JAN 1) | TOTAL ECHTENSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSS | DENEARK<br>FRANCE: | GERMANY, FED. REP | I TALY         | UNITED KINGDOM | FINLANDS | OTHER   | LATIN AMERICA | JAPAN CARIBBEAN            | WORLD TOTAL |                                |         |                |             |   | OCTOBER 1982                      |                     |

SELECTED HORTICULTURAL PRODUCTS : QUANTITY OF U.S. EXPORTS. SEPTEMBER AND SEASON-SEPTEMBER 1982, WITH COMPARISONS

| SEPTEMBER AN                   | D SEASON-SEPTEN | IBER 1982, WI | TH COMPARISON | •                  | • CH  | ANGE  |
|--------------------------------|-----------------|---------------|---------------|--------------------|-------|-------|
|                                |                 |               |               |                    | :FROM |       |
| COMMODITY/COUNTRY              | SEPTEME         | ER :          | SEASON-       | SEPTEMBER          |       | :     |
| COMMODITY/COUNTRY :            | 1981 :          |               | 0 - 1.0011    |                    |       | :BOS- |
| BEGINNING OF SEASON :-         |                 | :             |               | :                  | :     | :SEP  |
| ELGINATIO OF SEASON            |                 |               |               |                    |       |       |
|                                |                 |               |               |                    |       |       |
| :                              |                 |               | GALLONS       |                    | : PE  | RCENT |
| CONCENTRATED JUICES :          |                 |               |               |                    |       |       |
| ORANGE, HOT-PACK (NOV 1) :     |                 |               |               |                    |       |       |
| CANADA                         | 50.865          | 84,292        | 1,216,174     | 659,081            | +66   | -46   |
| TOTAL EC-TEN                   | 87,502          | 130,091       | 2,047,416     | 2,233,922          |       | +9    |
| BELGIUM-LUX                    |                 |               | 71,103        |                    |       | +46   |
| DENMARK                        |                 | 20.043        | 63,616        | 78,198             | ***   | +23   |
| FRANCE                         | ***             |               | 39,960        | 66,492             | .005  | +66   |
| GERMANY, FED. REP              | 13,486          | 53,250        | 609,877       | 523,526            |       | 11    |
| IRELAND                        | 43,810          | 10,920        | 209,406       | 454 , 224          |       | +117  |
| NETHERLANDS                    | 70 004          | 25,238        | 230,185       | 458,729<br>549,003 |       | -33   |
| UNITED KINGDOM                 | 30,206          | 20,640        | 823,269       | 2479003            | -32   | -33   |
| OTHER EUROPE :                 |                 |               |               | 20,808             |       | ***   |
| NORMAY                         |                 |               | 41,301        | 77,368             |       | +87   |
| SWEDEN                         |                 |               |               | 171,558            |       | +53   |
| OTHER                          | 10,800          | 53,280        | 417,862       | 391,813            |       |       |
| TOTAL EUROPE                   | 98,302          | 183,371       | 2,618,666     | 2,895,469          |       |       |
| LATIN AMERICA                  | 18.745          | 8.886         | 79,611        | 99,193             | -53   |       |
| BERMUDA AND CARIBBEAN          | 4,414           | 16,234        | 323,335       | 283,034            |       |       |
| HONG KONG                      | 126.061         | 42,673        | 352,073       | 267,706            | -66   |       |
| JAPAN                          | 8,040           | 10,277        | 120,244       | 140,981            | +28   | +17   |
| OTHER COUNTRIES                | 36,875          | 191,399       | 1,529,230     | 1, F84, 680        | +419  | +23   |
| WORLD TOTAL                    | 343,302         | 537,132       | 6,239,333     | 6,230,144          | +56   |       |
|                                |                 |               |               |                    |       |       |
| GRAPEFRUIT JUICE, CONC NOV 1:  |                 |               |               |                    |       |       |
| CANADA                         | 13.293          | 26,942        | 707,238       | 548,027            | +103  | -23   |
| TOTAL EC-TEN                   |                 | 12,525        | 299,755       | 482,012            |       |       |
| BELGIUM-LUX                    |                 | 3,900         | 12,168        | 290,967            |       | ***   |
| DENMARK                        |                 |               | 81,400        | 70,000             |       | -14   |
| FRANCE                         |                 |               |               | 19,200             |       | ***   |
| GERMANY+ FED. REP              |                 |               | 3,979         | 11,785             |       | +196  |
| ITALY                          |                 | 0 (05         | 115,658       | 2,832              |       | -98   |
| NETHERLANDS                    |                 | 8,625         | 78,750        | 75,923             |       | +45   |
| OTHER EUROPE                   |                 |               | 7,9800        | 11,305             |       | +43   |
| SWEDEN                         |                 |               |               | 5,265              |       | ***   |
| OTHER                          | 10.800          | 20,790        | 357,832       | 237,007            | +93   | -34   |
| TOTAL EUROPE                   | 10.800          | 33.315        | 657.567       | 724,284            |       | +10   |
| LATIN AMERICA                  |                 | 554525        | 9,877         | 24,981             |       | +153  |
| BERMUDA AND CARIBBEAN          | 12.463          | 1,245         | 97,034        | 101.897            | -90   | +5    |
| HONG KONG                      |                 |               | 17,277        | 429                |       | -98   |
| JAPAN                          |                 | 1,436         | 75,600        | 7,199              | ***   | -90   |
| OTHER COUNTRIES                |                 | 9,802         | 78,186        | 138,955            | ***   | +78   |
| WORLD TOTAL                    | 36,556          | 72,740        | 1,642,799     | 1,545,772          | +99   | -6    |
|                                |                 |               |               |                    |       |       |
| PINEAPPLE JUICE CONC JUNE 1 .: |                 |               |               |                    |       |       |
| CANADA                         |                 | 16,623        |               | 19,348             | ***   | ***   |
| TOTAL EC-TEN                   | 17,820          |               | 85,320        | 80,028             |       | -6    |
| BELGIUM-LUX                    | 17 000          |               | 47 000        | 35,640             |       | ***   |
| GERMANY, FED. REP              | 17.820          |               | 17,820        | 44,388             |       | _     |
| OTHER EUROPE                   |                 |               | 67,500        | ***                |       | -100  |
|                                |                 |               |               |                    |       |       |
| TOTAL EUROPE                   | 17.820          |               | 85,320        | 00.020             | -100  |       |
| LATIN AMERICA                  | 14.021          | 9,550         | 20,764        | 80,028<br>25,870   |       | +25   |
| BERMUDA AND CARIBBEAN          | 17,391          | 1,613         | 53,408        | 29,419             |       |       |
| HONG KONG                      | 1/9571          | 19.350        | 339400        | 19,350             | ***   |       |
| OTHER COUNTRIES                | 127.047         | 140,174       | 407.771       | 293.886            | +10   | -28   |
| WORLD TOTAL                    | 176.279         | 187,310       | 567,263       | 467,901            | +6    | -18   |
|                                |                 |               |               |                    |       | 20    |

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